

THE KEG ROYALTIES INCOME FUND

SECOND QUARTER REPORT

For the three and six months ended June 30, 2021

TO OUR UNITHOLDERS

On behalf of the Board of Trustees, I am pleased to present the results of The Keg Royalties Income Fund (the “Fund”) for the three and six months ended June 30, 2021.

RESULTS

Royalty Pool sales reported by the 106 Keg restaurants in the Royalty Pool were \$59,298,000 for the quarter, an increase of \$41,104,000 or 225.9% from the comparable quarter of the prior year. Year-to-date, Royalty Pool sales were \$127,873,000, a decrease of \$32,947,000 or 20.5%. The increase in Royalty Pool sales during the second quarter of 2021 was due to significantly more trading weeks of operation in the second quarter of 2021, as KRL’s restaurants were temporarily closed, by government health mandates related to the Covid-19 pandemic, for less time in the second quarter of 2021, than in the second quarter of 2020.

Royalty income increased by \$1,620,000 or 215.4% from \$752,000 in the three months ended June 30, 2020 to \$2,372,000 in the three months ended June 30, 2021. Year-to-date, royalty income decreased by \$1,343,000 or 20.8% from \$6,458,000 for the six months ended June 30, 2020 to \$5,115,000 for the six months ended June 30, 2021.

Distributable cash available to pay distributions to public unitholders increased by \$204,000 from \$925,000 (8.1 cents/Fund unit) to \$1,129,000 (9.9 cents/Fund unit) for the quarter, and decreased by \$2,981,000 from \$5,078,000 (44.7 cents/Fund unit) to \$2,097,000 (18.5 cents/Fund unit) year-to-date. During the second quarter of 2021, distributions of \$1,192,000 (10.5 cents/Fund unit) were paid to Fund unitholders, the same as the comparable quarter of the prior year. During the first six months of 2021, distributions of \$2,554,000 (22.5 cents/Fund unit) were paid to Fund unitholders, a decrease of \$1,860,000 from the comparable period of the prior year. The decrease in year-to-date distributions paid to Fund unitholders was entirely due to the reduction in monthly distributions from the pre-pandemic level of 9.46 cents/Fund unit per month in the first quarter of the prior year to 5.0 cents/Fund unit in the month of January 2021, and 3.5 cents/Fund unit for the months of February to June 2021. The reduction in monthly distributions was made in response to the loss of sales from the temporary closure of many of the Keg restaurants in the Royalty Pool by various provincial health mandates in an effort to slow the spread of the Covid-19 virus. The payout ratio was 105.6% for the second quarter of 2021 and 121.8% year-to-date.

The Fund remains financially well positioned with cash on hand of \$2,448,000 and a positive working capital balance of \$3,148,000 as at June 30, 2021.

OUTLOOK

The effects of Covid-19 on many businesses, especially restaurants, have been unexpected, sudden and unprecedented. It is difficult to predict sales levels of the Kegs with any level of certainty, as those sales levels will be impacted not only by the timing and restrictions regarding restaurant re-opening imposed by provincial and state governments, but also by any changes in consumer behaviors as a result of the Covid-19 crisis, as well as the pace of the economic recovery in each of the markets in which The Keg operates. What can be said with a high degree of certainty and confidence is that upon re-opening, The Keg will once again deliver the highest levels of food quality and best-in-class service that it is renowned for providing to its guests.

COMPETITIVE STRENGTH AND GROWTH

The Keg remains an industry leader in the full-service restaurant category in Canada; a category it has resided in for over 49 years. KRL’s management team remains committed to maintaining and improving the legendary high standards that have come to define the brand throughout North America, including The Keg’s high-quality menu, unmatched hospitality and marketing innovation. KRL has consistently demonstrated its ability to deliver growth in both system sales and same store sales over the long term, providing stability and growth in distributable cash and distributions to the Fund’s unitholders.

Sincerely,



C.C. Woodward
Chairman, The Keg Royalties Income Fund
on behalf of the Board of Trustees
August 9, 2021

MESSAGE FROM KRL'S CEO

IMPACT OF COVID-19 – 2021

Management of KRL began 2021 optimistic that the worst of the Covid-19 pandemic was behind us, and that life would soon return to some level of normalcy. Although vaccination programs have started to provide some level of relief, the spread of Covid-19 variants has resulted in new waves of the transmission of the infection. As the number of new Covid-19 cases began to rise again in Canada, some provinces declared states of emergency, while others responded by closing schools, and non-essential businesses.

KRL and its franchisees continue to participate, to the maximum extent possible, in all of the various federal and provincial financial assistance programs available to each of them respectively.

As at KRL's period ended June 27, 2021, KRL remains financially well positioned with cash on hand of \$24,037,000 and \$37,986,000 in unused borrowing capacity.

During the second quarter of 2021, various provincial governments implemented additional measures and restrictions as follows:

- On March 29, 2021, the province of British Columbia announced that restaurants would be closed for indoor dining (while allowing outdoor patio seating and take-out service) for a three-week period from March 30, 2021 until April 19, 2021, which was later extended by the province until May 24, 2021. This mandate resulted in restrictive service capacity and the effective closure of 9 corporate restaurants, and 9 franchise restaurants. On May 25, 2021, restaurants were allowed to re-open for indoor dining, so as of the date of this report all 18 restaurants in British Columbia are fully open for business.
- On April 6, 2021, the province of Alberta announced that effective April 9, 2021 until further notice, restaurants would be closed for indoor dining (while allowing outdoor patio seating and take-out service). This health measure resulted in the temporary closure of 17 restaurants, consisting of 8 corporate restaurants, and 9 franchise restaurants. On June 1, 2021, restaurants were allowed to re-open for outdoor patio service, and on June 10, 2021 were allowed to fully re-open for indoor dining. As of the date of this report all 17 restaurants in Alberta are open for indoor and patio dining, where available.
- On May 7, 2021, the province of Saskatchewan announced that restaurants located in Regina would be allowed to resume indoor-dining service effective May 17, 2021. As a result, the 2 franchise restaurants in Regina resumed in-store dining, subject to table size limitations, and social distancing guidelines. As of the date of this report all 3 franchise restaurants in Saskatchewan are fully open for indoor and outdoor dining, where available.
- On May 7, 2021, the province of Manitoba announced that restaurants across the province would be closed for seated service (while allowing take-out service) for three weeks starting May 9, 2021. This health measure resulted in the temporary closure of 4 franchise restaurants. On June 26, 2021, the province loosened some of the previously imposed Covid-19 restrictions, which allowed restaurants to open at 25% capacity for indoor dining, and at 50% capacity for outdoor dining. Given the severity of the health order on restaurant operations, as at June 27, 2021, the 4 franchise restaurants in Manitoba are still considered temporarily closed for reporting purposes. On July 14, 2021, the province announced an increase to indoor dining capacity limitations. "See Subsequent Events – Restaurant Re-openings".
- Most of the 45 restaurants located in Ontario, consisting of 17 corporate restaurants, and 28 franchise restaurants, have been effectively closed since October 10, 2020, (with only brief periods of operation allowed, albeit on a severely restricted basis). On April 1, 2021, the province of Ontario announced new emergency brake measures that prohibited all in-person dining (while allowing take-out service) across the province for four weeks commencing on April 3, 2021. This measure was subsequently extended a number of times. These emergency brake measures resulted in the temporary closure of 4 additional corporate restaurants, and 26 additional franchise restaurants (who had both been open briefly for patio-only service), and as a result all 45 restaurants in Ontario were closed by provincial mandate. On June 11, 2021, the province allowed restaurants to resume outdoor dining service, where available, but patio seating only represents approximately 20% of the total available seating at an average Keg restaurant. Due to the severe limitation of patio-only service, these 45 restaurants were considered closed as at June 27, 2021. On July 9, 2021, the province announced that restaurants would be allowed to re-open for indoor dining. See "Subsequent Events – Restaurant Re-openings".
- On May 18, 2021, the province of Quebec announced that restaurants located in that province would be allowed to offer outdoor dining effective May 28, 2021 after having been completely closed for over eight months. On June 4, 2021, the provincial government announced that restaurants would be able to finally offer indoor dining effective June 7, 2021. As of the date of this report, all 5 corporate restaurants are fully open for unrestricted indoor and outdoor dining.

MESSAGE FROM KRL'S CEO (CONTINUED)

IMPACT OF COVID-19 – 2021 (CONTINUED)

- On April 22, 2021, the province of Nova Scotia announced that effective April 23, 2021, restaurants would be closed for seated service (while allowing take-out service). This health measure resulted in the temporary closure of 1 corporate restaurant, and 1 franchise restaurant. On June 16, 2021, restaurants in Nova Scotia were allowed to re-open for both indoor and outdoor dining, subject to minor table size limitations and, as a result, 1 corporate restaurant and 1 franchise re-opened for business. As of the date of this report both restaurants remain fully open.

As at KRL's period ended June 27, 2021, 57 of KRL's 106 restaurants were fully open for business, offering both indoor and outdoor dining, where available, (subject to some minor capacity limitations, and social distancing requirements) while 49 restaurants remained effectively closed (due to severe restrictions on operations). The 49 temporarily closed restaurants included 4 franchise restaurants located in Manitoba (due to a 25% capacity limitation on indoor dining), as well as 17 corporate restaurants, and 28 franchise restaurants located in Ontario (due to a complete restriction on indoor dining). These limitations and restrictions were somewhat relaxed subsequent to June 27, 2021, and as of the date of this report all 106 restaurants are fully open for business, subject only to a 50% capacity limitation on indoor and outdoor dining at the 4 franchise restaurants located in the province of Manitoba.

TEMPORARY RESTAURANT CLOSURES

The charts on the following page identifies the number of trading days lost during the second quarter of 2021 and 2020, and the first half of 2021 and 2020, as a direct result of the Covid-19 pandemic. It includes those trading days lost due to lockdowns (mandated by federal, provincial, or state public health orders), as well as lost trading days from severe, provincially ordered operating restrictions (such as a 10-person maximum in-store dining limitation, which effectively results in the closure of a restaurant). It does not reflect the impact of other constraints imposed by government authorities on restaurant operations such as mandated capacity limitations, social distancing measures, or reduced restaurant hours of operation.

TEMPORARY RESTAURANT CLOSURES (CONTINUED)

Canada	# of Rest	13 Weeks – June 27, 2021			13 Weeks – June 28, 2020		
		Corporate	Franchise	Total	Corporate	Franchise	Total
British Columbia	18	543	515	1,058	532	504	1,036
Alberta	17	503	728	1,231	504	602	1,106
Saskatchewan	3		98	98		281	281
Manitoba	4		194	194		252	252
Ontario	45	1,527	2,436	3,963	1,547	2,548	4,095
Quebec	5	364		364	455		455
Nova Scotia	2	54	54	108		182	182
New Brunswick	1	-	-	-		91	91
Newfoundland	1					70	70
Total Canada	96	2,991	3,870	6,861	3,038	4,530	7,568
Closed %		80.2%	77.3%	78.5%	85.6%	86.2%	85.9%
United States							
Washington	1	3		3	86		86
Colorado	1	1		1	91		91
Arizona	5	3		3	287		287
Texas	3	2		2	168		168
Total US	10	9	-	9	632	-	632
Closed %		1.0%	-	1.0%	69.5%	-	69.5%
Total Company	106	3,000	3,870	6,870	3,670	4,530	8,200
Closed %		64.6%	77.3%	71.2%	82.3%	86.2%	84.4%

During the second quarter of 2021, KRL's restaurants were closed or effectively closed for 6,870 days (71.2% of the available trading days) due to provincially mandated health orders related to the Covid-19 pandemic. During the second quarter of 2020, KRL's restaurants were closed by federally mandated health orders for a total of 8,200 days (84.4% of the available trading days).

Canada	# of Rest	26 Weeks – June 27, 2021			26 Weeks – June 28, 2020		
		Corporate	Franchise	Total	Corporate	Franchise	Total
British Columbia	18	577	518	1,095	640	624	1,264
Alberta	17	841	953	1,794	600	710	1,310
Saskatchewan	3		117	117		329	329
Manitoba	4		391	391		300	300
Ontario	45	3,038	4,497	7,535	1,751	2,872	4,623
Quebec	5	819		819	515		515
Nova Scotia	2	66	63	129		206	206
New Brunswick	1	20		20		103	103
Newfoundland	1		44	44		82	82
Total Canada	96	5,361	6,583	11,944	3,506	5,226	8,732
Closed %		71.8%	65.8%	68.4%	49.4%	49.6%	49.5%
United States							
Washington	1	38		38	98		98
Colorado	1	12		12	103		103
Arizona	5	12		12	347		347
Texas	3	13		13	204		204
Total US	10	75	-	75	752	-	752
Closed %		4.1%	-	4.1%	41.3%	-	41.3%
Total Company	106	5,436	6,583	12,019	4,258	5,226	9,484
Closed %		58.6%	65.8%	62.3%	47.7%	49.6%	48.8%

During the first half of 2021, KRL's restaurants were closed or effectively closed for 12,019 days (62.3% of the available trading days) due to provincially mandated health orders related to the Covid-19 pandemic. During the second quarter of 2020, KRL's restaurants were closed by federally mandated health orders for a total of 9,484 days (48.8% of the available trading days).

RECENT DEVELOPMENTS

AMENDMENT OF ADJUSTMENT DATE FOR ROLL-INS

On April 1, 2019, KRL and The Keg Royalties Income Fund (the “Fund”) amended the Limited Partnership Agreement, an agreement between the two entities, to change the final adjustment date (“Final Adjustment Date”) from December 31st to December 25th in each year. The Final Adjustment Date is the date on which KRL is granted the remaining balance of any Additional Entitlement from the roll-in of net new sales to the Royalty Pool on the preceding January 1st. The change was agreed to align the reporting of KRL’s investment in the Fund in the financial statements of both KRL and the Fund, at their respective year-end dates. The change will also ensure that KRL receives the remaining balance of any Additional Entitlement during the fiscal year in which it was earned.

ADDITIONS TO THE ROYALTY POOL

On January 1, 2021, an estimated \$7,268,000 in annual net sales were added to the Royalty Pool. Two new restaurants that opened during the period from October 3, 2019 through October 2, 2020, with estimated gross sales of \$12,160,000 annually, were added to the Royalty Pool. Two permanently closed Keg restaurants with annual sales of \$4,892,000 were removed from the Royalty Pool. The total number of restaurants in the Royalty Pool increased to 106. As a result of the contribution of additional net sales to the Royalty Pool, effective January 1, 2021, KRL received 80% of the annual entitlement, representing the equivalent of 201,977 Fund units, (being 1.23% of the Fund units on a fully diluted basis), increasing its effective ownership of the Fund to 30.80%, at that date. See “The Royalty Pool” section for further discussion.

DEFERRAL OF FINAL ADJUSTMENT DATE OF JANUARY 1, 2020 ROLL-IN

On December 21, 2020, KRL and the Fund agreed to defer the Final Adjustment Date for the January 1, 2020 roll-in of new restaurant sales, and the related issuance of any additional Exchangeable units to KRL, from December 25, 2020 until December 25, 2022. The actual sales of the new restaurants added to the Royalty Pool on January 1, 2020, were materially below long-term estimates due to the Covid-19 pandemic, and the government mandated closure of restaurants in March 2020. The five new restaurants added to the Royalty Pool on January 1, 2020, were closed for a total of 73 weeks during the 52-week period ending September 27, 2020 (the “Sales Determination Period”) (or 28% of the Sales Determination Period) with estimated lost sales of approximately \$13,433,000. The Final Adjustment Date has therefore been deferred until such time as the sales of these new restaurants have normalized, and better represent the long-term prospects. KRL and the Fund have further agreed, that should the impact of the Covid-19 crisis continue to negatively affect restaurant sales in 2021, that the Final Adjustment Date for the January 1, 2021 roll-in of new restaurant sales shall also be deferred until December 25, 2022, to be effective January 1, 2021.

Management of KRL and the Trustees of the Fund have currently agreed that the Sales Determination Period to be used for the January 1, 2020 roll-in (and the January 1, 2021 roll-in) shall be the 52-week period ending September 25, 2022. For financial reporting purposes IFRS 2, *Share-based Payment* (“IFRS 2”) obligates the Fund to estimate the number of Exchangeable units it would have to issue on December 25, 2020 (but effective January 1, 2020) based on an estimate of new store sales added to the Royalty Pool on January 1, 2020, and report in the financial statements as if these notional Exchangeable units had been issued. IFRS 2 requires the Fund to report the fair value of these notional Exchangeable units in the statements of financial position, and the distributions to KRL attributable to these units, and any non-cash gain or loss on the fair value adjustment of these units, at each period end date, in the statements of comprehensive income or loss. No cash distributions will be paid to KRL on these notional Exchangeable units, as they shall not be considered entitled until such time as the final sales determination is made, and the Exchangeable units are issued to KRL on December 25, 2022, to be effective January 1, 2020.

SALES REPORTING

Management of KRL have elected not to report Same Store Sales growth until such time as all restaurants have fully re-opened for business. Management of KRL are of the opinion that the Same Store Sales growth metric does not currently provide useful information regarding the decrease in gross sales for comparable restaurants, as most restaurants did not fully operate during the entire periods of the current year. The sales declines experienced in the latter part of the first quarter of 2020, the entire second quarter of 2020 and most of the fourth quarter of 2020 were primarily due to the loss of sales from restaurants temporarily closed due to the Covid-19 crisis. Management of KRL have instead presented a new metric of trading weeks, which is the number of weeks restaurants were fully open for business during the respective period.

FINANCIAL HIGHLIGHTS

The table on the following page sets out selected financial information and other data of the Fund, which should be read in conjunction with the attached unaudited, condensed consolidated financial statements of the Fund for the three and six months ended June 30, 2021. Readers should note that all interim financial results presented herein have not been audited.

FINANCIAL HIGHLIGHTS

(\$000's except per unit amounts)	Apr. 1 to Jun. 30, 2021	Apr. 1 to Jun. 30, 2020	Jan. 1 to Jun. 30, 2021	Jan. 1 to Jun. 30, 2020
Restaurants in the Royalty Pool	106	106	106	106
Royalty Pool sales ⁽¹⁾	\$ 59,298	\$ 18,194	\$ 127,873	\$ 160,847
Royalty income ⁽²⁾	\$ 2,372	\$ 752	\$ 5,115	\$ 6,458
Interest income ⁽³⁾	1,066	1,064	2,120	2,134
Total income	\$ 3,438	\$ 1,816	\$ 7,235	\$ 8,592
Administrative expenses ⁽⁴⁾	(117)	(102)	(222)	(200)
Interest and financing expenses ⁽⁵⁾	(99)	(97)	(196)	(238)
Operating income	\$ 3,222	\$ 1,617	\$ 6,817	\$ 8,154
Distributions to KRL ⁽⁶⁾	(1,731)	(1,241)	(3,575)	(3,916)
Profit before fair value gain (loss) and income taxes	\$ 1,491	\$ 376	\$ 3,242	\$ 4,238
Fair value gain (loss) ⁽⁷⁾	(6,619)	(4,524)	(13,670)	28,076
Income tax recovery (expense) ⁽⁸⁾	(405)	(262)	(878)	(1,145)
Profit (loss) and comprehensive income (loss)	\$ (5,533)	\$ (4,410)	\$ (11,306)	\$ 31,169
Distributable cash before SIFT tax ⁽⁹⁾	\$ 1,518	\$ 1,015	\$ 2,943	\$ 6,190
Distributable cash ⁽¹⁰⁾	\$ 1,129	\$ 925	\$ 2,097	\$ 5,078
Distributions to Fund unitholders ⁽¹¹⁾	\$ 1,192	\$ 1,192	\$ 2,554	\$ 4,414
Payout ratio ⁽¹²⁾	105.6%	128.9%	121.8%	86.9%
Per Fund unit information ⁽¹³⁾				
Profit before fair value gain (loss) and income taxes	\$.131	\$.033	\$.286	\$.373
Profit (loss) and comprehensive income (loss)	\$ (.487)	\$ (.388)	\$ (.996)	\$ 2.745
Distributable cash before SIFT tax ⁽⁹⁾	\$.134	\$.089	\$.259	\$.545
Distributable cash ⁽¹⁰⁾	\$.099	\$.081	\$.185	\$.447
Distributions to Fund unitholders ⁽¹¹⁾	\$.105	\$.105	\$.225	\$.389
SSSG ⁽¹⁴⁾				
Canada	--%	--%	--%	--%
United States	--%	--%	--%	--%
Consolidated	--%	--%	--%	--%
Restaurants in KRL System ⁽¹⁵⁾				
# Beginning of Period	106	107	107	107
Opened	--	--	--	--
Closed	--	(2)	(2)	(2)
# End of Period	<u>106</u>	<u>105</u>	<u>105</u>	<u>105</u>
Trading weeks ⁽¹⁶⁾				
Corporate restaurants	235	113	652	652
Franchise restaurants	<u>162</u>	<u>106</u>	<u>744</u>	<u>744</u>
Total restaurants	<u>397</u>	<u>219</u>	<u>1,396</u>	<u>1,396</u>

Notes:

- (1) Royalty Pool sales are the gross sales reported by Keg Restaurants included in the Royalty Pool in any period. As of June 30, 2021, the Royalty Pool includes 106 Keg restaurants, 51 of which are owned and operated by KRL and its subsidiaries, (41 in Canada and 10 in the United States), and 55 Keg restaurants which are owned and operated by Keg franchisees (all of which are in Canada).
- (2) The Fund, indirectly through The Keg Rights Limited Partnership (the “Partnership”), earns royalty income equal to 4% of gross sales of Keg restaurants in the Royalty Pool.
- (3) The Fund directly earns interest income on the \$57.0 million Keg Loan, with interest income accruing at 7.5% per annum, payable monthly.
- (4) The Fund, indirectly through the Partnership, incurs administrative expenses and interest on the operating line of credit, to the extent utilized.
- (5) The Fund, indirectly through The Keg Holdings Trust (the “Trust”), incurs interest expense on the \$14.0 million term loan and amortization of deferred financing charges.
- (6) Represents the distributions of the Partnership attributable to KRL during the respective periods on the Class A, entitled Class B, and Class D Partnership units (“Exchangeable units”) and Class C Partnership units held by KRL. The Exchangeable units are exchangeable into Fund units on a one-for-one basis. These distributions are presented as interest expense in the financial statements.
- (7) Fair value gain (loss) is the non-cash decrease or increase in the market value of the Exchangeable units held by KRL during the respective period. Exchangeable units are classified as a financial liability under IFRS. The Fund is required to determine the fair value of that liability at the end of each reporting period and adjust for any increase or decrease, taking into consideration the sale of any Exchangeable units and Additional Entitlements during the same period.
- (8) Income taxes include the Specified Investment Flow-through Trust tax (“SIFT tax”) expense, and either a non-cash deferred tax expense or deferred tax recovery. The deferred tax expense or recovery primarily results from differences in income recognition between the Fund’s accounting methods and enacted tax laws. It is also partially due to temporary differences between accounting and tax bases of the Keg Rights owned by the Partnership.
- (9) Distributable cash before SIFT tax is defined as the periodic cash flows from operating activities as reported in the IFRS condensed consolidated financial statements, including the effects of changes in non-cash working capital, plus SIFT tax paid (including current year instalments), less interest and financing fees paid on the term loan, less the Partnership distributions attributable to KRL through its ownership of Exchangeable units. Distributable cash before SIFT tax is a non-IFRS financial measure that does not have a standardized meaning prescribed by IFRS, and therefore may not be comparable to similar measures presented by other issuers.
- (10) Distributable cash is the amount of cash available for distribution to the Fund’s public unitholders and is calculated as distributable cash before SIFT tax, less current year SIFT tax expense. Distributable cash is a non-IFRS financial measure that does not have a standardized meaning prescribed by IFRS, and therefore may not be comparable to similar measures presented by other issuers. However, the Fund believes that distributable cash, both before and after SIFT tax, provides useful information regarding the amount of cash available for distribution to the Fund’s public unitholders.
- (11) Distributions to Fund unitholders include all regular monthly cash distributions paid to Fund unitholders during a period and any special distributions, either declared or paid, to Fund unitholders in the same period.
- (12) Payout ratio is computed as the ratio of aggregate cash distributions paid during the period plus any special distributions declared or paid during the same period (numerator) to the aggregate distributable cash of the period (denominator).
- (13) All per unit amounts are calculated based on the weighted average number of Fund units outstanding, which are those units held by public unitholders during the respective period. The weighted average number of Fund units outstanding for the three months ended June 30, 2021 were 11,353,500 (three months ended June 30, 2020 – 11,353,500), and for six months ended June 30, 2021 were 11,353,000 (six months ended June 30, 2020 – 11,353,000).
- (14) Same Store Sales Growth (“SSSG”) is the overall increase or decrease in gross sales from Keg restaurants (that operated during the entire period of both the current and the prior year) as compared to gross sales for the same period of the prior year. The Covid-19 crisis had a significant negative impact on restaurant sales beginning in early March 2020, due to physical distancing measures and concerns, and ultimately resulted in the temporary closure of all restaurants effective March 17, 2020. Management of KRL has elected to present SSSG metrics only for periods that were not materially affected by the Covid-19 crisis, which for 2020 was the 8-week period ended February 23, 2020, and for 2019, was the 8-week period ended February 24, 2019. SSSG is not an IFRS financial measure and does not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other issuers. However, the management of KRL believe that SSSG provides useful information regarding the increase or decrease in gross sales for comparable restaurants.
- (15) The number of restaurants included in the Royalty Pool, may differ from the number of restaurants in the KRL system at any time as the periods for which they are reported differ. The number of restaurants added or removed from the Royalty Pool during any period will differ from the number of restaurant openings and closings reported by KRL, as the periods for which they are reported differ as well.
- (16) Trading weeks is the number of weeks a restaurant is open for business during the respective period.
- (17) The interim financial results for all periods presented herein have not been audited.

SUMMARY OF QUARTERLY RESULTS

(\$000's except per unit amounts)	Q2 2021	Q1 2021	Q4 2020	Q3 2020
Restaurants in the Royalty Pool	106	106	106	106
Royalty Pool sales ⁽¹⁾	\$ 59,298	\$ 68,575	\$ 77,068	\$ 106,166
Royalty income ⁽²⁾	\$ 2,372	\$ 2,743	\$ 3,132	\$ 4,296
Interest income ⁽³⁾	1,066	1,054	1,074	1,075
Total income	\$ 3,438	\$ 3,797	\$ 4,206	\$ 5,371
Administrative expenses ⁽⁴⁾	(117)	(105)	(110)	(115)
Interest and financing expenses ⁽⁵⁾	(99)	(97)	(98)	(104)
Operating income	\$ 3,222	\$ 3,595	\$ 3,998	\$ 5,152
Distributions to KRL ⁽⁶⁾	(1,731)	(1,844)	(1,992)	(2,272)
Profit before fair value gain (loss) and income taxes	\$ 1,491	\$ 1,751	\$ 2,006	\$ 2,880
Fair value gain (loss) ⁽⁷⁾	(6,619)	(7,051)	(24,101)	11,620
Income tax recovery (expense) ⁽⁸⁾	(405)	(473)	(543)	(775)
Profit (loss) and comprehensive income (loss)	\$ (5,533)	\$ (5,773)	\$ (22,638)	\$ 13,725
Distributable cash before SIFT tax ⁽⁹⁾	\$ 1,518	\$ 1,426	\$ 2,983	\$ 1,733
Distributable cash ⁽¹⁰⁾	\$ 1,129	\$ 969	\$ 2,456	\$ 975
Distributions to Fund unitholders ⁽¹¹⁾	\$ 1,192	\$ 1,362	\$ 1,703	\$ 1,192
Payout ratio ⁽¹²⁾	105.6%	140.6%	69.3%	122.3%
Per Fund unit information ⁽¹³⁾				
Profit before fair value gain (loss) and income taxes	\$.131	\$.154	\$.177	\$.254
Profit (loss) and comprehensive income (loss)	\$ (.487)	\$ (.508)	\$ (1.994)	\$ 1.209
Distributable cash before SIFT tax ⁽⁹⁾	\$.134	\$.126	\$.263	\$.153
Distributable cash ⁽¹⁰⁾	\$.099	\$.085	\$.216	\$.086
Distributions to Fund unitholders ⁽¹¹⁾	\$.105	\$.120	\$.150	\$.105
SSSG ⁽¹⁴⁾				
Canada	--%	--%	--%	--%
United States	--%	--%	--%	--%
Consolidated	--%	--%	--%	--%
Restaurants in KRL System ⁽¹⁵⁾				
# Beginning of Period	106	106	106	105
Opened	--	--	--	1
Closed	--	--	--	--
# End of Period	<u>106</u>	<u>106</u>	<u>106</u>	<u>106</u>
Trading weeks ⁽¹⁶⁾				
Corporate restaurants	235	315	392	644
Franchise restaurants	<u>162</u>	<u>330</u>	<u>545</u>	<u>708</u>
Total restaurants	<u>397</u>	<u>645</u>	<u>937</u>	<u>1,352</u>

SUMMARY OF QUARTERLY RESULTS

(\$000's except per unit amounts)	Q2 2020	Q1 2020	Q4 2019	Q3 2019
Restaurants in the Royalty Pool	106	106	105	105
Royalty Pool sales ⁽¹⁾	\$ 18,194	\$ 142,653	\$ 154,788	\$ 152,454
Royalty income ⁽²⁾	\$ 752	\$ 5,706	\$ 6,340	\$ 6,225
Interest income ⁽³⁾	1,064	1,070	1,085	1,086
Total income	\$ 1,816	\$ 6,776	\$ 7,425	\$ 7,311
Administrative expenses ⁽⁴⁾	(102)	(98)	(101)	(98)
Interest and financing expenses ⁽⁵⁾	(97)	(141)	(152)	(159)
Operating income	\$ (199)	\$ 6,537	\$ 7,172	\$ 7,054
Distributions to KRL ⁽⁶⁾	(1,241)	(2,675)	(2,777)	(2,807)
Profit before fair value gain (loss) and income taxes	\$ 376	\$ 3,862	\$ 4,395	\$ 4,247
Fair value gain (loss) ⁽⁷⁾	(4,524)	32,600	5,508	2,980
Income tax recovery (expense) ⁽⁸⁾	(262)	(883)	(1,178)	(1,126)
Profit (loss) and comprehensive income (loss)	\$ (4,410)	\$ 35,579	\$ 8,725	\$ 6,101
Distributable cash before SIFT tax ⁽⁹⁾	\$ 1,015	\$ 5,175	\$ 4,067	\$ 4,168
Distributable cash ⁽¹⁰⁾	\$ 925	\$ 4,153	\$ 2,905	\$ 3,036
Distributions to Fund unitholders ⁽¹¹⁾	\$ 1,192	\$ 3,222	\$ 3,222	\$ 3,222
Payout ratio ⁽¹²⁾	128.9%	77.6%	110.9%	106.1%
Per Fund unit information ⁽¹³⁾				
Profit before fair value gain (loss) and income taxes	\$.033	\$.340	\$.387	\$.374
Profit (loss) and comprehensive income (loss)	\$ (.388)	\$ 3.134	\$.768	\$.537
Distributable cash before SIFT tax ⁽⁹⁾	\$.089	\$.456	\$.358	\$.367
Distributable cash ⁽¹⁰⁾	\$.081	\$.366	\$.256	\$.267
Distributions to Fund unitholders ⁽¹¹⁾	\$.105	\$.284	\$.284	\$.284
SSSG ⁽¹⁴⁾				
Canada	--%	(0.5) %	(2.8) %	(3.8) %
United States	--%	2.5 %	(0.1) %	(1.9) %
Consolidated	--%	(0.3) %	(2.5) %	(3.6) %
Restaurants in KRL System ⁽¹⁵⁾				
# Beginning of Period	107	107	106	105
Opened	--	--	1	2
Closed	(2)	--	--	(1)
# End of Period	<u>105</u>	<u>107</u>	<u>107</u>	<u>106</u>
Trading weeks ⁽¹⁶⁾				
Corporate restaurants	113	539	628	631
Franchise restaurants	106	638	745	740
Total restaurants	<u>219</u>	<u>1,177</u>	<u>1,373</u>	<u>1,371</u>

SELECTED ANNUAL INFORMATION

(\$000's except per unit amounts)	Jan. 1 to Dec. 31, 2020	Jan. 1 to Dec. 31, 2019	Jan. 1 to Dec. 31, 2018
Restaurants in the Royalty Pool	106	105	103
Royalty Pool sales ⁽¹⁾	\$ 344,081	\$ 623,748	\$ 632,157
Royalty income ⁽²⁾	\$ 13,885	\$ 25,388	\$ 25,359
Interest income ⁽³⁾	4,283	4,306	4,299
Total income	\$ 18,168	\$ 29,694	\$ 29,658
Administrative expenses ⁽⁴⁾	(425)	(385)	(411)
Interest and financing expenses ⁽⁵⁾	(440)	(612)	(564)
Operating income	\$ 17,303	\$ 28,697	\$ 28,683
Distributions to KRL ⁽⁶⁾	(8,179)	(11,099)	(10,729)
Profit before fair value gain (loss) and income taxes	\$ 9,124	\$ 17,598	\$ 17,954
Fair value gain (loss) ⁽⁷⁾	15,595	4,063	16,054
Income tax recovery (expense) ⁽⁸⁾	(2,463)	(4,662)	(4,791)
Profit (loss) and comprehensive income (loss)	\$ 22,256	\$ 16,999	\$ 29,217
Distributable cash before SIFT tax ⁽⁹⁾	\$ 10,906	\$ 17,665	\$ 17,894
Distributable cash ⁽¹⁰⁾	\$ 8,509	\$ 13,014	\$ 13,130
Distributions to Fund unitholders ⁽¹¹⁾	\$ 7,309	\$ 12,888	\$ 13,229
Payout ratio ⁽¹²⁾	85.9%	99.0%	100.8%
Per Fund unit information ⁽¹³⁾			
Profit before fair value gain (loss) and income taxes	\$.804	\$ 1,550	\$ 1,581
Profit (loss) and comprehensive income (loss)	\$ 1,960	\$ 1,497	\$ 2,573
Distributable cash before SIFT tax ⁽⁹⁾	\$.961	\$ 1,556	\$ 1,576
Distributable cash ⁽¹⁰⁾	\$.749	\$ 1,146	\$ 1,156
Distributions to Fund unitholders ⁽¹¹⁾	\$.644	\$ 1,135	\$ 1,165
SSSG ⁽¹⁴⁾			
Canada	--%	(1.8) %	1.2 %
United States	--%	0.9 %	4.5 %
Consolidated	--%	(1.3) %	1.5 %
Restaurants in KRL System ⁽¹⁵⁾			
# Beginning of Period	107	105	106
Opened	1	6	--
Closed	(2)	(4)	(1)
# End of Period	<u>106</u>	<u>107</u>	<u>105</u>
Trading weeks ⁽¹⁶⁾			
Corporate restaurants	1,688	2,522	2,540
Franchise restaurants	1,997	2,933	2,898
Total restaurants	<u>3,685</u>	<u>5,455</u>	<u>5,438</u>
	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2018
Total assets	\$ 251,255	\$ 245,041	\$ 239,837
Total liabilities	134,163	143,402	142,309

MANAGEMENT'S DISCUSSION AND ANALYSIS

**For the Three and Six Months Ended June 30, 2021
As of August 9, 2021**

OVERVIEW

KEY ATTRIBUTES OF THE FUND

The Keg Royalties Income Fund (the "Fund") is a limited purpose, open-ended trust which trades on the Toronto Stock Exchange ("TSX") under the symbol KEG.UN. On May 31, 2002, as part of the Initial Public Offering (the "IPO"), the Fund, through its subsidiary The Keg Rights Limited Partnership (the "Partnership"), purchased The Keg trademarks and other related intellectual property (collectively, the "Keg Rights") from Keg Restaurants Ltd. ("KRL"). The Partnership, in turn, granted KRL an exclusive licence to use the Keg Rights for a term of 99 years pursuant to a licence and royalty agreement, which obligates KRL to make monthly royalty payments to the Partnership equal to 4% of gross sales of Keg restaurants included in a specific royalty pool (the "Royalty Pool").

The key feature of the Fund is that royalty income is based on the top-line, gross sales of Keg restaurants in the Royalty Pool and not on the profitability of either KRL or the Keg restaurants in the Royalty Pool. Moreover, the Fund is not subject to the variability of income or expenses associated with an operating business. The Fund's only expenses are nominal administrative expenses and interest on non-amortizing term debt. Thus, the success of the Fund depends primarily on the ability of KRL to maintain and increase the gross sales of the Keg restaurants in the Royalty Pool.

Increases in gross sales are derived from both same store sales growth from existing restaurants ("SSSG") and from the addition of new Keg restaurants. SSSG is the key driver of growth in royalty income and, since the Fund's expenses are relatively fixed in nature, SSSG results in growth in distributable cash which allows for higher distributions to the Fund's unitholders. KRL has generated SSSG through a combination of increased guest counts and increased guest average cheque. SSSG has been achieved by maintaining operational excellence within each Keg restaurant, innovative marketing and promotional programs, and pricing. Over the past twenty-three years, the period for which current management has been in control of KRL, SSSG has averaged 2.8% annually, a figure that compares very favourably against the restaurant industry as a whole. The gross sales from new Keg restaurants that have opened on or before October 2nd of the prior year, less gross sales from any Keg restaurants that have permanently closed during the preceding calendar year are added to the Royalty Pool on January 1st of each year. In return for adding these net sales to the Royalty Pool, KRL receives the right to indirectly acquire additional Fund units. See "The Royalty Pool" section.

In the event that a Keg restaurant is permanently closed during the year (including the termination of a franchise agreement), KRL will continue to pay the royalty amount for that closed Keg restaurant ("Make-whole Payment") from the date of closure until those sales are replaced with gross sales from new Keg restaurants that are added to the Royalty Pool. The amount of the Make-whole Payment is based on the restaurant's gross sales when it was originally included in the Royalty Pool.

Readers should note that the number of restaurants added to the Royalty Pool each year may differ from the number of restaurant openings and closings reported by KRL on an annual basis, as the periods for which they are reported differ slightly.

On January 23, 2018, Recipe Unlimited Corporation ("Recipe") (formerly Cara Operations Limited) ("Cara"), KRL and the Fund announced that Cara and KRL agreed to merge pursuant to the terms of a binding letter of intent. On February 22, 2018, this transaction was completed but will not impact the operations of the Fund. The Fund will remain in its current form and will continue to receive royalty payments from Keg restaurants included in the Royalty Pool. There were no changes to the contractual relationships between the Fund, KRL and the Partnership arising out of the completion of the Recipe and KRL merger.

THE ROYALTY POOL

Annually, on January 1st, the Royalty Pool is adjusted to include the gross sales from new Keg restaurants that have opened on or before October 2nd of the prior year, less gross sales from any Keg restaurants that have permanently closed during the preceding calendar year. In return for adding these net sales to the Royalty Pool, KRL receives the right to indirectly acquire additional Fund units (the “Additional Entitlement”). The Additional Entitlement is determined based on 92.5% of the estimated net royalty revenue added to the Royalty Pool, divided by the yield of the Fund units, divided by the weighted average unit price of the Fund units. KRL receives 80% of the estimated Additional Entitlement initially, with the balance received on the Final Adjustment Date of December 25th of each year, to be effective January 1st of each year, when the actual full-year performance of the new restaurants is known with certainty.

Readers should note that the number of restaurants added to the Royalty Pool each year may differ from the number of restaurant openings and closings reported by KRL on an annual basis, as the periods for which they are reported differ slightly.

The total number of Keg restaurants included in the Royalty Pool increased from the 80 Keg restaurants in existence on March 31, 2002, to 106 as of December 31, 2020. Seventy-six new Keg restaurants that opened during the period from April 1, 2002 through October 2, 2019, with annual gross sales of \$397,800,927 were added to the Royalty Pool. Fifty-six permanently closed Keg restaurants with annual sales of \$158,723,020 were removed from the Royalty Pool. This resulted in a net increase in Royalty Pool sales of \$239,077,907 annually and KRL receiving a cumulative Additional Entitlement equivalent to 7,144,995 Fund units as of December 31, 2020.

On January 1, 2021, an estimated \$7,268,000 in annual net sales were added to the Royalty Pool. Two new restaurants that opened during the period from October 3, 2019 through October 2, 2020, with estimated gross sales of \$12,160,000 annually, were added to the Royalty Pool. Two permanently closed Keg restaurants with annual sales of \$4,892,000 were removed from the Royalty Pool. The total number of restaurants in the Royalty Pool remained at 106. The pre-tax yield of the Fund units was determined to be 12.88% calculated using a weighted average unit price of \$8.27.

As a result of the contribution of the additional net sales to the Royalty Pool, and assuming 100% of the estimated Additional Entitlement is received, KRL’s Additional Entitlement will be equivalent to 252,471 Fund units, being 1.53% of the Fund units on a fully diluted basis. On January 1, 2021, KRL received 80% of this entitlement, representing the equivalent of 201,977 Fund units, being 1.23% of the Fund units on a fully diluted basis. KRL will also receive a proportionate increase in monthly distributions from the Partnership. Including the initial portion of the Additional Entitlement described above, KRL will effectively own the equivalent of 5,052,916 Fund units, representing 30.80% of the Fund units on a fully diluted basis. The balance of the Additional Entitlement will be adjusted on December 25, 2022 to be effective January 1, 2021, once the actual performance of the new restaurants has been confirmed. If KRL were to receive 100% of the estimated Additional Entitlement for 2021, KRL will effectively own the equivalent of 5,103,410 Fund units, representing 31.01% of the Fund units on a fully diluted basis.

The Fund and KRL have agreed, that the Sales Determination Period and the Final Adjustment Date for the January 1, 2021 roll-in of new restaurant sales shall be deferred until the 52 weeks ended September 25, 2022 and December 25, 2022, respectively, to be effective January 1, 2021.

KRL’S INTEREST IN THE FUND

KRL’s interest in the earnings of the Partnership is from its ownership of Class A, entitled Class B, Class C and Class D Partnership units. The Class A, entitled Class B and Class D Partnership units are exchangeable into Fund units on a one-for-one basis in certain circumstances (“Exchangeable units”). KRL’s effective ownership of the Fund and its interest in the earnings of the Partnership has grown from 10.00% at the time of the IPO to 29.94% as of December 31, 2020. The increase in KRL’s effective ownership of the Fund is due to the cumulative Additional Entitlement received by KRL equivalent to 7,144,995 Fund units, less 3,200,000 Exchangeable units exchanged by KRL for Fund units and sold through the facilities of the TSX. The sale of the 3,200,000 Fund units increased the number of issued and outstanding Fund units from 8,153,500 at the time of the IPO to 11,353,500 as of February 8, 2011.

On January 1, 2021, KRL became entitled to the initial 80% of the Additional Entitlement for 2021, consisting of 201,977 Exchangeable units, increasing its effective ownership of the Fund to 30.80%. See “The Royalty Pool”.

FAIR VALUE GAIN (LOSS)

Fair value gain (loss) is the non-cash decrease or increase in the market value of the Exchangeable units held by KRL during the respective period. It is a non-cash adjustment and, therefore, does not affect distributable cash. The Exchangeable units held by KRL are classified as a financial liability under IFRS. The Fund is required to determine the fair value of that liability at the end of each reporting period and adjust for any increase or decrease, during the same period. The closing market price of a Fund unit at the end of each reporting period is used to determine the fair value of the Exchangeable unit liability, since Exchangeable units are exchangeable into Fund units on a one-for-one basis. If the market price of a Fund unit increases during a period, the financial liability of the Fund also increases, and a non-cash loss is recorded during that period. If the market price of a Fund unit decreases during a period, the financial liability of the Fund also decreases, and a non-cash gain is recorded during that period.

FEDERAL GOVERNMENT TAX ON INCOME FUNDS

On January 1, 2011, legislative changes to the tax treatment of certain income trusts, as a result of the Specified Investment Flow-through Trust tax (the “SIFT tax”), came into effect. Due to these changes, income trusts will not be entitled to deduct distributions of certain types of income for tax purposes, and will therefore be subject to taxation similar to corporations. As a result of this taxation imposed by the Federal Government, the Fund’s Trustees had to adopt a new distribution policy which reflects the Fund’s obligation to make the SIFT tax payments. See “Distributions to Unitholders”. The Fund is subject to tax at a rate of 26% for 2017. Effective January 1, 2018, the British Columbia general corporate tax rate increased from 11% to 12%, resulting in the Fund being subject to an income tax rate of 27% for the 2018 and later taxation years.

DISTRIBUTIONS TO UNITHOLDERS

The Fund’s objective is to provide consistent monthly distributions to unitholders at the highest sustainable level, and the Trustees of the Fund continue to review distribution levels on an ongoing basis to fulfill that objective. Since the inception of the Fund in May 2002 until December 31, 2017, monthly distributions to unitholders have been increased fourteen times, from the original level of 9.0 cents/Fund unit at the time of the IPO, to 13.0 cents/Fund unit, on a pre-tax basis (9.46 cents/Fund unit on an after-tax basis), an increase of 44.0%.

In addition, special distributions of 7.0 cents/Fund unit were declared in December 2015, 3.0 cents/Fund unit in December 2016, 3.0 cents/Fund unit in December 2017, and 3.0 cents/Fund unit in December 2018. For Fund reporting purposes these special distributions were treated as distributions in the year in which they were declared.

As a result of the SIFT tax that came into effect on January 1, 2011, the Fund’s Trustees had to adopt a new distribution policy which reflects the Fund’s obligation to make these tax payments. The eligible dividend portion of the Fund’s distribution, combined with the return of capital component of the distribution, should provide taxable Canadian individuals with an effective after-tax cash return very closely comparable to the return that existed before the imposition of the SIFT tax.

Annually, two distributions are expected to be declared during the first quarter, three distributions in each of the second and third quarters, and four distributions in the fourth quarter. This is done to ensure that the distribution based on the Royalty Pool sales for the month of December (which is paid the following month in January), is recorded in the period in which it was earned for income tax purposes.

The determination to declare and make payable distributions from the Fund are at the discretion of the Board of Trustees of the Fund and until declared payable, the Fund has no requirement to pay cash distributions to Fund unitholders.

On April 13, 2020, the Fund announced a temporary reduction in monthly distributions to unitholders from 9.46 cents/Fund unit to 3.5 cents/Fund unit beginning with the April 30, 2020 distribution. The reduction was made in response to the loss of sales as a result of the temporary closure of all Keg restaurants on March 17, 2020, due to the Covid-19 crisis. On October 13, 2020, the Fund announced an increase in monthly distributions from 3.5 cents/Fund unit to 5.0 cents/Fund unit beginning with the October 30, 2020 distribution. On February 16, 2021, the Fund announced a temporary reduction in monthly distributions to unitholders from 5.0 cents/Fund unit to 3.5 cents/Fund unit beginning with the February 26, 2021 distribution. This reduction in distributions was in direct response to additional government mandated restaurant closures announced in the fourth quarter of 2020.

DISTRIBUTIONS TO UNITHOLDERS (CONTINUED)

Year-to-date distributions paid were as follows:

Period	Payment Date	\$ / Unit	Distributions	
			Total \$	Year-to-Date \$
December 1-31, 2020	January 29, 2021	5.0¢	\$ 567,675	\$ 567,675
January 1-31, 2021	February 26, 2021	3.5¢	\$ 397,373	\$ 965,048
February 1-28, 2021	March 31, 2021	3.5¢	\$ 397,373	\$ 1,362,421
March 1-31, 2021	April 30, 2021	3.5¢	\$ 397,373	\$ 1,759,794
April 1-30, 2021	May 31, 2021	3.5¢	\$ 397,373	\$ 2,157,167
May 1-31, 2021	June 30, 2021	3.5¢	\$ 397,373	\$ 2,554,540
June 1-30, 2021	July 30, 2021	3.5¢*	\$ 397,373*	\$ 2,951,913*

*Paid subsequent to the period

Distributions paid during the period were funded entirely by cash flow from operations and no debt was incurred at any point during the year to fund distributions.

Since inception, the Fund has generated \$210,093,000 of distributable cash, and paid cumulative distributions of \$208,025,000 which has resulted in a cumulative surplus of \$2,068,000. The cumulative payout ratio (the ratio of cumulative cash distributions paid plus any special distributions declared since inception, to the cumulative distributable cash generated since inception) is 98.98%.

DISTRIBUTABLE CASH

Distributable cash is defined as the periodic cash flows from operating activities as reported in the consolidated financial statements, including the change in non-cash working capital balances, plus SIFT tax paid (including current year instalments), less interest and financing fees paid on the term loan, less the Partnership distributions attributable to KRL, less current year SIFT tax expense. Distributable cash is a non-IFRS financial measure that does not have a standardized meaning prescribed by IFRS, and therefore may not be comparable to similar measures presented by other issuers.

Distributable cash is calculated as follows:

(\$000's)	Apr. 1 to Jun. 30, 2021	Apr. 1 to Jun. 30, 2020	Jan. 1 to Jun. 30, 2021	Jan. 1 to Jun. 30, 2020
Cash flow from operations ⁽¹⁾	\$ 2,944	\$ 2,361	\$ 5,694	\$ 9,671
SIFT tax paid on Fund units ⁽²⁾	399	-	1,012	685
Interest and financing fees paid on term loan ⁽³⁾	(94)	(105)	(188)	(250)
KRL's interest ⁽⁴⁾	<u>(1,731)</u>	<u>(1,241)</u>	<u>(3,575)</u>	<u>(3,916)</u>
Distributable cash before current year SIFT tax	\$ 1,518	\$ 1,015	\$ 2,943	\$ 6,190
SIFT tax expense on Fund units ⁽⁵⁾	<u>(389)</u>	<u>(90)</u>	<u>(846)</u>	<u>(1,112)</u>
Distributable cash ⁽⁶⁾	<u>\$ 1,129</u>	<u>\$ 925</u>	<u>\$ 2,097</u>	<u>\$ 5,078</u>

Notes:

⁽¹⁾ Represents the cash flow from operations as reported in the consolidated statements of cash flows.

⁽²⁾ Includes SIFT taxes actually paid during the respective period. During the second quarter of 2021, \$399,000 of SIFT taxes were paid all on account of 2021, (second quarter of 2020 – no SIFT taxes were paid). During the first six months of 2021, \$1,012,000 of SIFT taxes were paid consisting of \$799,000 paid on account of 2021, and \$213,000 on account of 2020 (first six months of 2020 – \$685,000 paid all on account of 2020).

⁽³⁾ Represents the interest and financing fees paid on the term loan.

⁽⁴⁾ Represents the distributions of the Partnership attributable to KRL during the respective periods on the Exchangeable and Class C units held by KRL. The distributions attributable to KRL will differ from the actual distributions paid to KRL during the same periods, due to the timing of the declaration of distributions.

⁽⁵⁾ Represents the SIFT tax expense for the respective period calculated at 27.0% of estimated taxable income for 2021 and 2020.

⁽⁶⁾ Distributable cash is the amount of cash available for distribution to the Fund's public unitholders. It is defined as the periodic cash flows from operating activities as reported in the IFRS condensed consolidated financial statements, including the change in non-cash working capital, plus SIFT tax paid (including current year instalments), less interest and financing fees paid on the term loan, less the Partnership distributions attributable to KRL, and less current year SIFT tax expense.

OWNERSHIP OF THE FUND

The ownership of the Fund on a fully diluted basis is as follows:

	Jun. 30, 2021 ⁽¹⁾		Jun. 30, 2020	
	#	%	#	%
Fund units held by public unitholders ⁽²⁾	11,353,500	69.20	11,353,500	70.45
Exchangeable Partnership units held by KRL: ⁽³⁾				
Class A units ⁽⁴⁾	905,944	5.52	905,944	5.62
Class B units ⁽⁵⁾	176,700	1.08	176,700	1.10
Class D units ⁽⁶⁾	3,881,669	23.66	3,679,692	22.83
Class D units ⁽⁷⁾	<u>88,603</u>	<u>0.54</u>	<u>-</u>	<u>-</u>
Total Exchangeable Partnership units ⁽⁸⁾	<u>5,052,916</u>	<u>30.80</u>	<u>4,762,336</u>	<u>29.55</u>
Total Fund and Exchangeable Partnership units	<u>16,406,416</u>	<u>100.00</u>	<u>16,115,836</u>	<u>100.00</u>

Notes:

- ⁽¹⁾ On January 1, 2021, KRL became entitled to the initial 80% of the Additional Entitlement for 2021, consisting of 201,977 Exchangeable units, increasing its effective ownership of the Fund to 30.80% on a fully diluted basis. As of June 30, 2021, there are 11,353,500 Fund units outstanding, 4,964,313 Exchangeable units issued and outstanding, all of which are entitled to distributions, and 88,603 Exchangeable units which have not been issued and are currently not entitled to distributions.
- ⁽²⁾ Represents the public's total effective ownership of the Fund as of June 30, 2021 and June 30, 2020. Based on the weighted average number of Fund units held by public unitholders during the respective period, the public's average effective ownership of the Fund was 69.20% during the 3 and 6 months ended June 30, 2021 (3 and 6 months ended June 30, 2020 – 70.45%). The weighted average number of Fund units outstanding for the 3 and 6-month periods ended June 30, 2021 was 11,353,500 (3 and 6-month periods ended June 30, 2020 – 11,353,500).
- ⁽³⁾ Exchangeable into Fund units on a one-for-one basis unless otherwise noted.
- ⁽⁴⁾ Class A units were issued to KRL during the IPO, and represented an initial 10% effective ownership of the Fund at that time.
- ⁽⁵⁾ Class B units were issued to KRL in return for adding net sales to the Royalty Pool on an annual basis up until January 1, 2008, (at which time the last of the 3,376,700 unentitled Class B units issued at the time of the IPO became fully entitled to distributions). As of June 30, 2021, KRL is the registered holder of 176,700 Class B units (June 30, 2020 – 176,700 Class B Units).
- ⁽⁶⁾ Class D units are equivalent to Class B units in all material respects, but only began to be issued after January 1, 2008 (once all Class B units became fully entitled to distributions). As of June 30, 2021, KRL is the registered holder of 3,881,669 Class D units, all of which are entitled (June 30, 2020 – 3,679,642 Class D units, all of which were entitled).
- ⁽⁷⁾ These Class D units are expected to be issued to KRL on December 25, 2022, in return for adding net sales to the Royalty Pool on January 1, 2020. These units are not entitled to distributions and may not be exchanged into Fund units until such time as they become entitled. For financial reporting purposes IFRS 2, obligates KRL to estimate the number of Exchangeable units it would have received on December 25, 2020 (but effective January 1, 2020) based on an estimate of new store sales added to the Royalty Pool on January 1, 2020, and report in the financial statements as if these notional Exchangeable units had been issued.
- ⁽⁸⁾ Represents KRL's total effective ownership of the Fund as of June 30, 2021 and June 30, 2020. Based on the weighted average number of Exchangeable units effectively owned by KRL during the respective period, KRL's average effective ownership of the Fund was 30.80% during the 3 and 6 months ended June 30, 2021 (3 and 6 months ended June 30, 2020 – 29.55%). The weighted average number of Exchangeable units effectively owned by KRL during the 3 and 6-month periods ended June 30, 2021 was 5,052,916 (3 and 6-month periods ended June 30, 2020 – 4,762,336).

SYSTEM SALES

While the Fund's income is indirectly based on a royalty of 4% of sales of Keg restaurants in the Royalty Pool, the total system sales of The Keg chain are of interest to the Fund and its unitholders as the total system sales best reflect the chain's overall performance. The following table sets out The Keg's total system sales for the periods indicated below:

(\$000's)	13 weeks ended Jun. 27, <u>2021</u>	13 weeks ended Jun. 28, <u>2020</u>	26 weeks ended Jun. 27, <u>2021</u>	26 weeks ended Jun. 28, <u>2020</u>
Corporate Keg restaurants ⁽¹⁾	\$ 34,410	\$ 9,298	\$ 68,993	\$ 82,638
Franchised Keg restaurants ⁽²⁾	<u>24,920</u>	<u>9,475</u>	<u>58,919</u>	<u>80,248</u>
Total system sales	<u>\$ 59,330</u>	<u>\$ 18,773</u>	<u>\$ 127,912</u>	<u>\$ 162,886</u>

Notes:

⁽¹⁾ The amount of system sales for the corporate Keg restaurants is the amount of gross sales from corporate Keg restaurants only.

⁽²⁾ The amount of system sales for the franchised Keg restaurants is the amount of gross sales reported to KRL by franchised Keg restaurants without independent audit.

SECOND QUARTER

KRL's system sales for the 13 weeks ended June 27, 2021 were \$59,330,000 compared to \$18,773,000 for the 13 weeks ended June 28, 2020 an increase of \$40,557,000 or 216.0%. The increase was due to the net impact of the negative effect of the exchange rate decrease on the translation of the US restaurant sales into their Canadian dollar equivalent (\$2,729,000 decrease in sales), the sales increases at comparable restaurants during the comparable quarter (\$42,380,000 increase in sales from 178 more trading weeks), and the net sales from new restaurants that operated during the comparable quarter (\$906,000 net increase in sales).

The increase in sales from new restaurants of \$906,000 include the sales of one new franchise restaurant (\$464,000 increase in sales), and the sales of one new corporate restaurant (\$442,000 net increase in sales). Although neither restaurant had incremental trading weeks during the second quarter of the current year, due to government mandated restaurant closures, both generated patio sales during their respective indoor-dining prohibitions, and both offered take-out service during most of the second quarter of 2021.

During the 13 weeks ended June 27, 2021, no new restaurants were opened, and no restaurants were closed. During the 13 weeks ended June 28, 2020, no new restaurants were opened, and two franchise restaurants were permanently closed. One franchise restaurant closed at the beginning of the second quarter of 2020 due to the expiry of its franchise agreement, while the other closed in early June 2020. The other franchisee, who owned two franchise restaurants in a smaller market, elected to permanently close the older restaurant as part of an overall market rationalization.

During the second quarter of the current year, restaurants were open for a total of 397 trading weeks as compared with 162 trading weeks during the second quarter of the prior year. The increase of 178 trading weeks consisted entirely of increases at comparable restaurants during the period.

The number of trading weeks of operation lost at all restaurants (from temporary restaurant closures due to federal or provincial health orders related to the Covid-19 pandemic) were 981 in the second quarter of 2021, as compared with 1,171 in the second quarter 2021, a decrease of 189 lost trading weeks.

YEAR TO DATE

KRL's system sales for the 26 weeks ended June 27, 2021 were \$127,912,000 compared to \$162,886,000 for the 26 weeks ended June 28, 2020, a decrease of \$34,974,000 or 21.5%. The decrease was due to the net impact of the negative effect of the exchange rate decrease on the translation of the US restaurant sales into their Canadian dollar equivalent (\$2,342,000 decrease in sales), the sales decreases at comparable restaurants during the comparable 26-week period (\$31,837,000 decrease in sales from 234 less trading weeks), the net sales of the new restaurants that operated during the period (\$808,000 increase in sales), and the loss of sales from permanently closed restaurants that did not operate during the comparable period (\$1,603,000 decrease in sales).

The net increase in sales from new restaurants of \$808,000 include the sales of one new franchise restaurant (\$957,000 increase in sales due to the combination of 4 incremental trading weeks of operation, and significant patio sales during the first half of the current year), net of the loss of sales at one new corporate restaurant (\$149,000 decrease in sales from the loss of 4 trading weeks from more government mandated restaurant closures related to the Covid-19 pandemic during the first half of the current year).

During the 26 weeks ended June 27, 2021, no new restaurants were open, and no restaurants were closed. During the 26 weeks ended June 28, 2020, no new restaurants were opened, and two franchise restaurants were permanently closed. One franchise restaurant closed at the beginning of the second quarter of 2020 due to the expiry of its franchise agreement, while the other closed in early June 2020. The other franchisee, who owned two franchise restaurants in a smaller market, elected to permanently close the older restaurant as part of an overall market rationalization.

During the first half of the current year, restaurants were open for a total of 1,042 trading weeks as compared with 1,396 trading weeks during the first half of the prior year. The decrease of 354 trading weeks consisted of decreases from comparable restaurants during the period (332 less trading weeks), and from permanently closed restaurants that did not operate during the period (22 less trading weeks).

The number of trading weeks of operation lost at all restaurants (from temporary restaurant closures due to federal or provincial health orders related to the Covid-19 pandemic) were 1,717 during the first half of the current year, as compared with 1,355 during the first half of the prior year, an increase of 362 lost trading weeks.

OPERATING RESULTS

SECOND QUARTER

ROYALTY POOL SALES

Royalty Pool sales increased by \$41,104,000 from \$18,194,000 to \$59,298,000 for the comparable quarter. The increase in Royalty Pool sales was due to the net impact of the negative effect of the exchange rate decrease on the translation of the US restaurant sales into their Canadian dollar equivalent (\$1,427,000 decrease in Royalty Pool sales), the sales increases of comparable Royalty Pool restaurants during the comparable 13-week period (\$41,287,000 increase in Royalty Pool sales), and the sales of new restaurants added to the Royalty Pool on January 1, 2021 (\$1,244,000 increase in Royalty Pool sales).

ROYALTY INCOME

Total royalty income increased from \$752,000 in the second quarter of 2020 to \$2,372,000 in the second quarter of 2021. The increase of \$1,620,000 during the comparable quarter consists of an increase in royalty fee income of \$1,644,000, net of a decrease in Make-whole payments of \$24,000.

The increase in royalty fee income of \$1,620,000 was due to the net impact of the negative effect of the exchange rate decrease on the translation of US restaurant sales into their Canadian dollar equivalent (\$81,000 decrease in royalty fee income), the sales increases of comparable Royalty Pool restaurants during the comparable 13-week period (\$1,651,000 increase in royalty fee income), the sales of new restaurants added to the Royalty Pool on January 1, 2021 (\$50,000 increase in royalty fee income).

Make-whole fees decreased by \$24,000 during the second quarter of the current year as there were fewer permanently closed restaurants in the comparable period. During the second quarter of the current year, no closed restaurants were subject to Make-whole payments, whereas in the second quarter of the prior year, two permanently closed restaurants were subject to Make-whole payments (those restaurants were closed for a total of 16 weeks).

INTEREST INCOME

Interest income earned by the Fund during the second quarter of the current year was \$1,066,000, and was comprised entirely of interest income on the Keg Loan. The increase in interest income earned by the Fund of \$2,000 during the comparable quarter was comprised of an increase in interest income on the Keg loan of \$3,000, net of a decrease in other interest income of \$1,000. Interest income on the Keg Loan decreased as it was calculated based on 91 days of a 365-day year, rather than on 91 days of a 366-day year as in the comparable quarter of the prior year, as 2020 was a leap year. Other interest income earned by the Fund decreased primarily due to significantly lower interest rates applied to the Fund's cash balances during the second quarter of the current year.

ADMINISTRATIVE EXPENSES

Administrative expenses incurred by the Partnership for the quarter ended June 30, 2021 were \$105,000, comprised entirely of general and administrative expenses. The increase in administration expenses of \$7,000 during the comparable quarter consisted of an increase in general and administrative expenses of \$5,000, and a decrease in interest income of \$2,000. General and administrative expenses increased mostly due to an increase in D&O insurance costs during the comparable quarter. Interest income decreased due to the combined impact of lower cash balances held by the Partnership during the second quarter of the current year, and significantly lower interest rates applied to those balances.

INTEREST AND FINANCING EXPENSES

Interest and financing expenses incurred by the Fund were \$99,000 for the three months ended June 30, 2021, and included interest on the bank debt of \$94,000, and amortization of deferred financing charges of \$5,000. The increase in interest and financing expenses of \$2,000 was due entirely to an increase in the amortization of deferred finance charges as interest expense on the bank debt remained the same.

OPERATING INCOME

The Fund's operating income increased from \$1,617,000 during the second quarter of 2020, to \$3,222,000 during the second quarter of 2021. The increase of \$1,605,000 was due to the net impact of the increase in royalty income of \$1,620,000, the increase in interest income of \$2,000, the increase in administrative expenses of \$15,000, and the increase in interest and financing expenses of \$2,000.

DISTRIBUTIONS TO KRL

Distributions attributable to KRL during the three months ended June 30, 2021 were \$1,731,000, which included distributions of \$662,000 on the Exchangeable units and \$1,069,000 on the Class C units. Distributions on the Exchangeable units increased by \$490,000 from the comparable quarter of the prior year, due to the combined impact of an increase in the operating income of the Fund during the second quarter of the current year, and an increase in KRL's average effective ownership of the Fund during that period. KRL's average effective ownership of the Fund increased from 29.55% during the second quarter of the prior year to 30.80% during the second quarter of the current year, as a result of the Additional Entitlement for 2021 received by KRL on January 1, 2021, from the roll-in of sales of net new restaurants on that date. The distributions declared on the Class C units remained the same during the comparable periods, which were \$0.0625 per Class C unit per month.

PROFIT BEFORE FAIR VALUE GAIN (LOSS) AND INCOME TAXES

Profit before fair value gain (loss) and income taxes increased by \$1,115,000 from a profit of \$376,000 (3.3 cents/Fund unit) in the second quarter of 2020, to a profit of \$1,491,000 (13.1 cents/Fund unit) in the second quarter of 2021.

FAIR VALUE GAIN (LOSS)

The fair value of the Exchangeable unit liability increased by \$6,619,000 during the three months ended June 30, 2021, as compared with an increase of \$4,524,000 during the three months ended June 30, 2020.

During the three months ended June 30, 2021, the fair value of the 4,964,313 Exchangeable units held by KRL during that entire quarter increased, as the closing market price of a Fund unit (the basis upon which the Exchangeable units held by KRL are valued) increased from \$13.40 to \$14.71, resulting in a non-cash loss to the Fund of \$6,503,000. In addition, the fair value of 88,603 Exchangeable units expected to be granted to KRL as the remaining balance of the Additional Entitlement for 2020 (once the sales true-up for the January 1, 2020 roll-in is finalized in September 2022), increased from \$13.40 to \$14.71, resulting in a non-cash loss to the Fund of \$116,000.

During the three months ended June 30, 2020, the fair value of the 4,762,336 Exchangeable units held by KRL during that entire quarter increased, as the closing market price of a Fund unit (the basis upon which the Exchangeable units held by KRL are valued) increased from \$8.51 to \$9.46, resulting in a non-cash loss to the Fund of \$4,524,000.

INCOME TAX RECOVERY (EXPENSE)

Income taxes for the three-month period ended June 30, 2021, were a tax expense of \$405,000, and included SIFT tax expense of \$389,000 and a non-cash deferred income tax expense of \$16,000. Income taxes increased by \$143,000 due to the net impact of an increase in SIFT taxes of \$299,000, net of a decrease in deferred income tax expense of \$156,000. SIFT tax expense decreased due to the decrease in the taxable income of the Fund during the comparable quarter.

PROFIT (LOSS) AND COMPREHENSIVE INCOME (LOSS)

Profit (loss) decreased by \$1,123,000 from a loss of \$4,410,000 (-38.8 cents/Fund unit) in the second quarter of 2020, to a loss of \$5,533,000 (-48.7 cents/Fund unit) in the second quarter of 2021, mostly due to the change in the non-cash fair value adjustment of the Exchangeable unit liability.

DISTRIBUTABLE CASH

Distributable cash before SIFT tax increased by \$503,000 from \$1,015,000 (8.9 cents/Fund unit) to \$1,518,000 (13.4 cents/Fund unit) during the comparable quarter. Cash available for distribution to Fund unitholders increased by \$204,000 from \$925,000 (8.1 cents/Fund unit) to \$1,129,000 (9.9 cents/Fund unit) during the comparable quarter. The difference between the Fund's profit (loss) and distributable cash is due to non-cash items such as amortization, fair value gain (loss), and deferred income taxes included in the Fund's profit (loss), as well as changes in non-cash working capital balances.

DISTRIBUTIONS TO FUND UNITHOLDERS

Annually, two distributions are expected to be declared during the first quarter, three distributions in each of the second and third quarters and four distributions in the fourth quarter. This is done to ensure that the distribution based on the Royalty Pool sales for the month of December (which is paid the following month in January) is recorded in the period in which it was earned for income tax purposes.

During the second quarter of both 2020 and 2021, distributions to Fund unitholders included regular cash distributions paid of \$1,192,000 (10.5 cents/Fund unit).

YEAR TO DATE

ROYALTY POOL SALES

Royalty Pool sales decreased by \$32,974,000 from \$160,847,000 to \$127,873,000 for the comparable six-month period. The decrease in Royalty Pool sales was due to the net impact of the negative effect of the exchange rate increase on the translation of the US restaurant sales into their Canadian dollar equivalent (\$1,836,000 decrease in Royalty Pool sales), the sales decreases at comparable Royalty Pool restaurants during the comparable 26-week period (\$32,060,000 decrease in Royalty Pool sales), the sales of new restaurants added to the Royalty Pool on January 1, 2021 (\$2,525,000 increase in Royalty Pool sales), and the loss of sales from permanently closed restaurants that did not operate during the period (\$1,603,000 decrease in Royalty Pool sales).

ROYALTY INCOME

Total royalty income decreased from \$6,458,000 in the first six months of 2020 to \$5,115,000 in the first six months of 2021. The decrease of \$1,343,000 during the comparable period consists of a decrease in royalty fee income of \$1,319,000, and a decrease in Make-whole fees of \$24,000.

The decrease in royalty fee income of \$1,319,000 was due to the net impact of the negative effect of the exchange rate decrease on the translation of US restaurant sales into their Canadian dollar equivalent (\$74,000 decrease in royalty fee income), the sales decreases at comparable Royalty Pool restaurants during the comparable 26-week period (\$1,282,000 decrease in royalty fee income), the sales of the new restaurants added to the Royalty Pool on January 1, 2019 (\$101,000 increase in royalty fee income), and the loss of sales from permanently closed restaurants that did not operate during the period (\$64,000 decrease in royalty fee income).

Make-whole fees decreased by \$24,000 during the first half of the current year as there were fewer permanently closed restaurants in the comparable period. During the first six months of the current year, no closed restaurants were subject to Make-whole payments, whereas in the first half of the prior year, two permanently closed restaurants were subject to Make-whole payments (those restaurants were closed for a total of 16 weeks).

INTEREST INCOME

Interest income earned by the Fund during the six-month period of the current year was \$2,120,000, and was comprised entirely of interest income on the Keg Loan. The decrease in interest income earned by the Fund during the comparable period of \$14,000, was comprised of a decrease in interest income on the Keg Loan of \$6,000 and a decrease in other interest income of \$8,000. Interest income on the Keg Loan decreased as it was calculated based on 181 days of a 365-day year, rather than on 182 days of a 366-day year, as in the comparable period of the prior year, as 2020 was a leap year. Other interest income earned by the Fund decreased, due to the combination of lower cash balances on hand during the six-month period of the current year and lower interest rates applied to those cash balances.

ADMINISTRATIVE EXPENSES

Expenses incurred by the Partnership for the six months ended June 30, 2021 were \$222,000, comprised entirely of general and administrative expenses. The increase in administrative expenses of \$22,000 during the comparable period consisted of an increase in general and administrative expenses of \$20,000, and a decrease in interest income of \$2,000. General and administrative expenses increased mostly due to an increase in D&O insurance costs during the comparable period. Interest income decreased due to the combined impact of lower cash balances held by the Partnership during the first half of the current year and lower interest rates applied to those balances.

INTEREST AND FINANCING EXPENSES

Interest and financing expenses incurred by the Fund were \$196,000 for the six months ended June 30, 2021, and included interest on the long-term debt of \$187,000, and amortization of deferred financing charges of 9,000. The decrease in interest and financing expenses of \$42,000, was due to a decrease in the long-term debt of \$45,000, net of an increase in the amortization of deferred finance charges of \$3,000. Interest expense on the long-term debt decreased, as the effective interest rate on that debt decreased from 3.33% to 2.70% as, a result of three changes to the prime lending rate in March 2020.

OPERATING INCOME

The Fund's operating income decreased from \$8,154,000 during the first half of 2020, to \$6,817,000 during the first half of 2021. The decrease of \$1,337,000 is due to the net impact of the decrease in royalty income of \$1,343,000, the decrease in interest income of \$14,000, the increase in administrative expenses of \$22,000, and the decrease in interest and financing expenses of \$42,000.

DISTRIBUTIONS TO KRL

Distributions attributable to KRL during the six months ended June 30, 2021 were \$3,575,000 which included distributions of \$1,437,000 on the Exchangeable units and \$2,138,000 on the Class C units. Distributions on the Exchangeable units decreased by \$341,000 from the comparable six-month period of the prior year, due to the net impact of a decrease in the operating income of the Fund during the first six months of 2021, which was partially offset by an increase in KRL's average effective ownership of the Fund during that period. KRL's average effective ownership of the Fund increased from 29.55% during the first half of 2020 to 30.80% during the first half of 2021, primarily as a result of the initial 80% of the Additional Entitlement received by KRL on January 1, 2021, from the roll-in of sales of net new restaurants on that date. The distributions declared on the Class C units remained the same during the comparable periods, which were \$0.0625 per Class C unit per month.

PROFIT BEFORE FAIR VALUE GAIN (LOSS) AND INCOME TAXES

Profit before fair value gain (loss) and income taxes decreased by \$996,000 from \$4,238,000 (37.3 cents/Fund unit) in the first six months of 2020, to \$3,242,000 (28.6 cents/Fund unit) in the first six months of 2021.

FAIR VALUE GAIN (LOSS)

The fair value of the Exchangeable unit liability increased by \$13,670,000 during the six months ended June 30, 2021, as compared with a decrease of \$28,076,000 during the six months ended June 30, 2020.

During the six months ended June 30, 2021, the fair value of the 4,762,336 Exchangeable units held by KRL during that entire period increased, as the closing market price of a Fund unit (the basis upon which the Exchangeable units held by KRL are valued) increased from \$12.16 to \$14.71, resulting in a non-cash loss to the Fund of \$12,144,000. In addition, the fair value of the 201,977 Exchangeable units granted to KRL on January 1, 2021 (as the initial 80% of the Additional Entitlement for 2021), increased from \$8.27 (the roll-in price) to \$14.71, resulting in a further non-cash loss to the Fund of \$1,300,000. Finally, the fair value of 88,603 Exchangeable units expected to be granted to KRL as the remaining balance of the Additional Entitlement for 2020 (once the sales true-up for the January 1, 2020 roll-in is finalized in September 2022), increased from \$12.16 to \$14.71, resulting in a non-cash loss to the Fund of \$226,000.

During the six months ended June 30, 2020, the fair value of the 4,407,924 Exchangeable units held by KRL during that entire period decreased, as the closing market price of a Fund unit (the basis upon which the Exchangeable units held by KRL are valued) decreased from \$15.27 to \$9.46, resulting in a non-cash gain to the Fund of \$25,610,000. In addition, the fair value of the 354,412 Exchangeable units granted to KRL on January 1, 2020 (as the initial 80% of the Additional Entitlement for 2020), decreased from \$16.42 (the roll-in price) to \$9.46, resulting in a non-cash gain to the Fund of \$2,466,000.

INCOME TAX RECOVERY (EXPENSE)

Income taxes for the six-month period ended June 30, 2010, were \$878,000, and included SIFT tax expense of \$846,000 and a non-cash deferred income tax expense of \$32,000. Income taxes decreased by \$267,000 due to the combined impact of a decrease in SIFT taxes of \$266,000 and a decrease in deferred taxes of \$1,000. SIFT tax expense decreased primarily due to the decrease in the taxable income of the Fund during the comparable period. The deferred income tax expense increased during the comparable period, due to changes in the temporary differences between the accounting and tax basis of the Keg Rights owned by the Partnership.

PROFIT (LOSS) AND COMPREHENSIVE INCOME (LOSS)

Profit (loss) decreased by \$42,475,000 from a profit of \$31,169,000 (\$2.75/Fund unit) during the six months ended June 30, 2020 to a loss of \$11,306,000 (-99.6 cents/Fund unit) during the six months ended June 30, 2021, mostly due to the change in the non-cash fair value gain (loss) on the Exchangeable unit liability.

DISTRIBUTABLE CASH

Distributable cash before SIFT tax decreased by \$3,427,000 from \$6,190,000 (54.5 cents/Fund unit) to \$2,943,000 (25.9 cents/Fund unit) during the comparable period. Cash available for distribution to Fund unitholders decreased by \$2,981,000 from \$5,078,000 (44.7 cents/Fund unit) to \$2,097,000 (18.5 cents/Fund unit) during the comparable period. The difference between the Fund's earnings and distributable cash is due to non-cash items such as amortization, fair value gain (loss), and deferred income taxes included in the Fund's net earnings, as well as changes in non-cash working capital balances.

DISTRIBUTIONS TO FUND UNITHOLDERS

During the first half of 2021, distributions to Fund unitholders included regular cash distributions paid of \$2,554,000 (22.5 cents/Fund unit), whereas in the first half of 2020, distributions of \$4,414,000 (38.9 cents/Fund unit) were paid. The decrease in distributions to Fund unitholders of \$1,860,000 during the comparable six-month period was due to the reduction in monthly distributions from the pre-pandemic level of 9.46 cents/Fund unit to 3.5 cents/Fund unit, commencing with the April 2020 distribution, as compared to the reduction in monthly distributions from the pre-pandemic level of 9.46 cents/Fund unit to 5.0 cents/Fund unit in the month of January 2021, and 3.5 cents/Fund unit for the months of February to June 2021.

RELATED PARTY TRANSACTIONS

KRL is considered to be a related party of the Fund by virtue of common directors of KRL and The Keg GP Ltd., the General Partner of the Partnership and Administrator of the Fund. The Fund has entered into an administrative agreement with its subsidiary, the Partnership, whereby the Partnership will provide, or arrange for the provision of, services required in the administration of the Fund. In turn, the Partnership has arranged for certain of these services to be provided by KRL in its capacity as a partner of the Partnership. KRL provided these services at no cost to the Partnership or the Fund.

As at June 30, 2021, the Fund has a \$1,289,000 royalty fee receivable, including GST, from KRL (December 31, 2020 – \$970,000) and a \$351,000 interest receivable from KRL on the Keg Loan (December 31, 2020 – \$362,000).

As at June 30, 2021, the Fund has \$707,000 in distributions payable to KRL (December 31, 2020 – \$622,000) and \$68,000 in long-term distributions payable to KRL (December 31, 2020 – \$50,000).

The Fund received royalty income with respect to the licence and royalty agreement between KRL and the Partnership. The Fund recorded royalty income of \$2,372,000 for the quarter ended June 30, 2021 (quarter ended June 30, 2020 – \$752,000) and received royalty income of \$5,115,000 for the six months ended June 30, 2021 (six months ended June 30, 2020 – \$6,458,000).

During the quarter ended June 30, 2021, the Fund received \$1,066,000 in interest income on the Keg Loan (quarter ended June 30, 2020 – \$1,063,000) and received \$2,120,000 during the six months ended June 30, 2021 (six months ended June 30, 2020 – \$2,126,000). These amounts may differ from interest income reported in the condensed consolidated statements of comprehensive income (loss) due to interest received on cash balances.

RELATED PARTY TRANSACTIONS (CONTINUED)

The Fund also records distributions to KRL on the Exchangeable and Class C units of the Partnership held by KRL. During the three months ended June 30, 2021, the Fund recorded distributions to KRL of \$662,000 and \$1,069,000, respectively (three months ended June 30, 2020 – \$172,000 and \$1,069,000, respectively) and during the six months ended June 30, 2021, the Fund recorded distributions to KRL of \$1,437,000 and \$2,138,000, respectively (six months ended June 30, 2020 – \$1,778,000 and \$2,138,000, respectively).

LIQUIDITY & CAPITAL RESOURCES

It is the Fund's policy to distribute all available cash on a monthly basis in order to provide consistent returns to unitholders and to maximize those returns. Any increase in distributions in the future will be implemented in such a manner so as to maintain uniform monthly distributions.

During the second quarter of 2021, the Fund generated \$1,129,000 in distributable cash, and paid distributions of \$1,192,000 to public unitholders, resulting in a shortfall of \$63,000. During the first half of 2021, the Fund generated \$2,097,000 in distributable cash, and paid distributions of \$2,554,000 to public unitholders, resulting in a shortfall of \$457,000.

During the six months ended June 30, 2021, KRL was significantly impacted by the global crisis resulting from the spread of Covid-19 and the corresponding government mandated restaurant closures. As of June 30, 2021, 57 of the Keg restaurants included in the Royalty Pool were open or partially open for in-store dining. Subsequent to June 30, 2021, all 106 Keg restaurants included in the Royalty Pool fully opened for dine-in operations. See "Subsequent Events."

Management of KRL has indicated to the Trustees of the Fund, that KRL fully intends to make all royalty and interest payments owing to the Fund as they come due, in accordance with the Licence and Royalty Agreement. As at June 30, 2021, the Fund remains financially well positioned with cash on hand of \$2,448,000 and a positive working capital balance of \$3,148,000 and also has a \$1,000,000 operating facility which remains fully available for use. The Fund's term loan is not due until June 30, 2024.

As at June 30, 2021, the Fund is in compliance with all banking covenants, and based on financial projections for the next twelve months, the Fund expects to remain in compliance with all covenants associated with its banking facilities.

The spread of new variants of Covid-19 could result in additional mandated restrictions, which could adversely impact operations at KRL's restaurants and while this disruption is expected to be temporary in nature, there is significant uncertainty concerning the duration and potential adverse affects on KRL's results from operations and cash flows due to Covid-19, and as a result, could adversely affect the royalty and ability of KRL to pay the royalty, the Make-whole Payments or interest on the Keg Loan.

TERM LOAN

The Trust has a \$14 million non-revolving term loan facility, which bears interest at bank prime plus 0.25% per annum. The facility was originally arranged during the IPO to partially finance the purchase of the Keg Rights from KRL, and to provide term debt as part of the capital structure. On September 26, 2019, the Fund amended the terms of this loan with its existing banking syndicate and extended the maturity date to October 1, 2020, on November 29, 2019 extended the maturity date to July 4, 2022 and on June 25, 2021 further extended the maturity date to June 30, 2024. The term loan held by the Trust is subject to certain financial covenants, including minimum equity amounts in both the Trust and the Partnership, and a minimum Partnership cash flow level defined as profit (loss) before interest, fair value gain (loss), taxes, depreciation and amortization ("EBITDA"). In order to ensure the Fund remains in compliance with its debt covenants during the Covid-19 disruption period, on December 22, 2020, on March 26, 2021, and again on June 25, 2021 the Fund amended its re-stated credit agreement with its Canadian banking syndicate. The amendment revises one financial covenant until December 31, 2021 and compliance of this amended covenant is tested on a quarterly basis. As at June 30, 2021, the Trust and Partnership are in compliance with all financial covenants associated with this facility.

OPERATING LINE OF CREDIT

The Partnership, a subsidiary of the Fund, has a \$1 million operating line of credit, which bears interest at bank prime plus 0.25% per annum. This facility is used primarily to bridge timing differences between the receipt of the royalty payments and distributions on the Partnership securities. This operating line is also available for general working capital purposes or, if required, to help finance periodic differences between receipt of the royalty payment (which may vary due to small seasonal variations in the gross sales of those restaurants in the Royalty Pool), and distributions to unitholders. On September 26, 2019, the Fund amended the terms of this credit facility with its existing banking syndicate and extended the maturity date to October 1, 2020, on November 29, 2019, further extended the maturity date to July 4, 2022, and on June 25, 2021 further extended the maturity date to June 30, 2024. As at June 30, 2021, the entire \$1 million facility is available for use.

INTERNAL CONTROLS OVER FINANCIAL REPORTING

The Chief Executive Officer and Chief Financial Officer of The Keg GP Ltd., managing general partner of the Partnership and administrator to the Fund, have designed or caused to be designed under their supervision, internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS and applicable securities legislation.

The control framework used to design the internal controls over financial reporting is “Internal Control – Integrated Framework” issued by the Committee of Sponsoring Organizations of the Treadway Commission (“COSO”) in 2013. There have been no significant changes to the internal control over financial reporting for the quarter ended June 30, 2021 that have had or are reasonably likely to have a material effect on the Fund’s internal controls over financial reporting.

It should be noted that a control system, including the Fund’s disclosure and internal controls and procedures, no matter how well conceived, can provide only reasonable, but not absolute, assurance that the objectives of the control system will be met and it should not be expected that the disclosure and internal controls and procedures will prevent all errors or fraud.

CRITICAL ACCOUNTING ESTIMATES

The preparation of the Fund’s consolidated financial statements in conformity with IFRS requires estimates and judgements to be made that affect the reported amounts of assets and liabilities, income and expenses, and related disclosures. These estimates are based on historical experience and knowledge of economics, market factors and the restaurant industry along with various other assumptions that are believed to be reasonable under the circumstances.

The Fund believes that the following selected accounting policies are critical to understanding the estimates, assumptions and uncertainties that affect the amounts reported and disclosed in the Fund’s consolidated financial statements and related notes.

CONSOLIDATION

Applying the criteria outlined in IFRS 10, “*Consolidated Financial Statements*”, judgement is required in determining whether the Fund controls the Partnership. Making this judgement involves taking into consideration the concept of power over the Partnership, exposure to variable returns, and the ability to use power to direct the relevant activities of the Partnership so as to generate economic returns. Using these criteria, management has determined that the Fund ultimately controls the Partnership through its 90% ownership of the managing general partner, The Keg GP Ltd.

KEG RIGHTS

The Fund carries the Keg Rights at historical cost comprising the amount of consideration paid for the Keg Rights in 2002 as part of the Fund’s IPO, as well as the value of additional sales of net new Keg restaurants added to the Royalty Pool since inception. The value of the gross sales of new Keg restaurants added to the Royalty Pool is determined on a formula basis that is designed to estimate the present value of the cash flows due to the Fund as a result of the sales of these new Keg restaurants being added to the Royalty Pool.

KEG RIGHTS (CONTINUED)

As such, the calculation is dependent on a number of variables including the estimated long-term sales of the new Keg restaurants added to the Royalty Pool for the Sales Determination Period and a tax rate. The value assigned to the sales of net new Keg restaurants, and as a result, the value assigned to the Keg Rights, could differ materially from actual results.

The Fund tests the Keg Rights for impairment annually, which requires that the Fund use a valuation technique to determine if impairment exists. This valuation technique is dependant on significant assumptions, including projected sales for Keg restaurants included in the Royalty Pool and the pre-tax discount rate. This technique requires management to exercise judgement, and as a result, the estimated net cash flows the Keg Rights are expected to generate could differ materially from actual results.

EXCHANGEABLE UNIT FAIR VALUE GAIN (LOSS)

The Fund is required under IFRS to classify the Exchangeable units as a financial liability at fair value. This requires that the Fund uses a valuation technique to determine the fair value of the Exchangeable units at the applicable reporting dates.

The Fund estimates the fair value of this financial liability using the Fund's market capitalization at the end of the applicable period and allocating KRL's entitlement based upon its percentage ownership of the Fund on a fully-diluted basis as at June 30, 2021.

As at June 30, 2021, the closing market price of a Fund unit was \$14.71 resulting in a market capitalization of \$241.3 million. KRL's 30.80% ownership of the Fund (on a fully-diluted basis) was calculated to be \$74.3 million. This valuation technique may not represent the actual value of the financial liability should such Exchangeable units be extinguished, and changes in the distribution rate on the Exchangeable units and the yield of the Fund's units could materially impact the Fund's financial position and results of operations.

DEFERRED INCOME TAX EXPENSE

The Fund uses the asset and liability method of accounting for deferred income taxes. Under the asset and liability method, deferred income tax assets and liabilities are recognized for the deferred income tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred income tax assets and liabilities are measured using enacted or substantively enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred income tax assets and liabilities of changes in tax rates is recognized in income in the period that includes the date of enactment or substantive enactment of such changes.

The determination of deferred income taxes requires the use of judgement and estimates. If certain judgements or estimates prove to be inaccurate, or if certain tax rates or laws change, the Fund's results of operations and financial position could be materially impacted.

FINANCIAL INSTRUMENTS

The Fund's financial instruments consist of cash and cash equivalents, royalty fee receivable from KRL, interest on note receivable from KRL, note receivable from KRL, accounts payable and accrued liabilities, interest payable on the term loan, distributions payable to Fund unitholders, distributions payable to KRL, Class C Partnership unit liability and the term loan.

The requirement for the Fund to settle its note receivable from KRL in exchange for Class C Partnership units is classified as a derivative instrument. The Fund has reviewed the net impact of this potential exchange requirement on its cash flows and has determined that there is no significant value applicable to this feature.

The fair values of the amount due from KRL, accounts payable and accrued liabilities, interest payable on the term loan and the distributions payable to Fund unitholders approximate their carrying amounts, largely due to the short-term maturities of these instruments. The fair value of the note receivable from KRL and the Class C unit liability approximate their carrying values due to the requirement of the Fund to settle the note receivable from KRL in exchange for Class C Partnership units equal to \$10.00 per Class C unit transferred. The fair value of the term loan is not materially different from its carrying value as the variable rate of interest on the facility would not be significantly different from the current market rate of interest due to the considerable security held by the banking syndicate.

SUBSEQUENT EVENTS

NEW RESTAURANT OPENING

On June 28, 2021, the beginning of KRL's third quarter of 2021, a new corporate restaurant located in Mississauga, Ontario finally opened to the public. Although the construction of the restaurant was completed in November 2020, the official opening of the restaurant was delayed by approximately 7 months due to provincial health orders implemented by the province of Ontario in response to the Covid-19 pandemic. This restaurant will be added to the Royalty Pool on January 1, 2022.

RESTAURANT RE-OPENINGS

On July 9, 2021, the province of Ontario announced that effective July 16, 2021, restaurants would be allowed to re-open for indoor dining. As a result, 45 restaurants in Ontario fully re-opened for business, consisting of 17 corporate restaurants, and 28 franchise restaurants.

On July 14, 2021, the province of Manitoba announced that effective July 17, 2021, capacity restrictions at restaurants for indoor dining would be increased from the existing level of 25% to 50%. As a result, all 4 franchise restaurants located in Manitoba re-opened for business.

OUTLOOK

The effects of the Covid-19 pandemic on many businesses, especially restaurants, have been unexpected, sudden and unprecedented. It is currently difficult to predict sales of the Kegs in the Royalty Pool with any degree of certainty, as sales levels will be impacted by government mandated restaurant closures, and by the timing and restrictions imposed by various provincial and state governments upon reopening.

The government of Canada has previously announced various assistance programs available to KRL and its franchisees in response to the Covid-19 crisis, including the deferral of certain tax payments, wage subsidy programs, and assistance with rent obligations. In addition to participating in those assistance programs for which it qualifies, KRL has implemented a number of cost reduction measures. Those include voluntary salary reductions for senior management, overhead cost reductions, and reductions to planned capital expenditures. KRL has been actively working with its landlord partners to complete rent deferral and short-term lease modifications in response to the Covid-19 crisis.

While the actions taken by KRL to provide liquidity during the Covid-19 disruption period are considered sufficient for the foreseeable future, the ultimate effect of the Covid-19 crisis on the economy and business in general, remains uncertain. The short-term impact from Covid-19 will depend on the length of time restaurants remain closed, and the financial solutions offered by various levels of government, lenders, and landlords.

The medium and long-term impact from Covid-19 will depend on the length of time restaurants remain closed, and consumer dining behaviour following the re-opening of the restaurants. Potential financial solutions which may be required include, but are not limited to, obtaining sufficient financial support from government(s) for KRL and its franchisees, obtaining additional rent relief from landlords, and receiving debt covenant waivers from KRL's lenders, should they be required, and possibly revised covenants from KRL's lenders.

RISKS AND UNCERTAINTIES

The Fund continues to recognize certain risks and uncertainties associated with the ordinary course of business, including those associated with the business and operations of KRL, upon which the Fund relies solely for its income.

THE RESTAURANT INDUSTRY

The performance of the Fund is directly dependent upon the royalty and interest payments received from KRL. The amount of the royalty is dependent upon restaurant sales, which is subject to a number of factors that affect the restaurant industry generally and the casual dining segment of the industry in particular. The casual dining segment of the restaurant industry is intensely competitive with respect to price, service, location and food quality. There are many well-established competitors, particularly in the US, with substantially greater financial and other resources than KRL. Competitors include national and regional chains, as well as individually owned restaurants.

Consumer preferences could be affected by health concerns about the consumption of beef, the primary item served at Keg restaurants, and specific events such as the outbreak of “mad cow disease” could reduce the available supply of beef or significantly raise the price of beef.

KRL’s success also depends on numerous factors affecting discretionary consumer spending including economic conditions, disposable consumer income and consumer confidence. Adverse changes in these factors could reduce guest traffic or impose practical limits on pricing, either of which could reduce restaurant sales and operating income, which could adversely affect the royalty and the ability of KRL to pay the royalty, the Make-whole Payment or interest on the Keg Loan.

PUBLIC HEALTH AND SAFETY ISSUES

Adverse conditions, such as pandemics or other outbreaks or perceived outbreaks of disease (including coronavirus, avian flu, H1N1, SARS or other similar illnesses), or the threat of terrorist attacks, or acts of war may have a negative impact on the restaurant industry and the economy in general. These incidents can adversely affect restaurant traffic, discretionary consumer spending and consumer confidence, which may result in decreased patronage in KRL’s restaurants or KRL. The occurrence, re-occurrence, continuation or escalation of such local, regional, national or international events or circumstances could reduce the royalty paid by KRL to the Fund which could have an adverse effect on the Fund’s financial condition and results of operations.

AVAILABILITY AND QUALITY OF RAW MATERIALS

Management of KRL continues to monitor any cases of mad cow disease found in North America. The continued widespread testing of herds confirms that these were isolated cases; the risk to human health appears to be negligible. Most importantly to The Keg, there has not been any significant negative consumer reaction to beef in North America and there has not been a material impact on its restaurant traffic. KRL has maintained an uninterrupted supply of quality beef that meets its demanding specifications despite previous border closures. Management of KRL expects the demand for beef to remain strong among consumers and its supply to continue uninterrupted.

FLUCTUATIONS IN FOREIGN EXCHANGE RATES

As at June 30, 2021, KRL has 10 restaurants located in the US, all of which are corporately owned through its wholly owned subsidiaries. Keg restaurants located in the US generate sales in US dollars, which must be translated into their Canadian dollar equivalent for Fund reporting purposes. Fluctuations in foreign exchange rates will affect the Canadian dollar equivalent of the sales of the restaurants located in the US, which will affect the amount of the royalty.

FORWARD-LOOKING INFORMATION

Certain information included in this report contains forward-looking statements within the meaning of applicable securities laws. These statements include, but are not limited to, statements made in the Overview, Outlook, Competitive Strength and Growth, The Royalty Pool, Distributions to Unitholders, and Critical Accounting Estimates sections and other statements concerning the Fund's business plans and objectives, activities and management's beliefs, plans, estimates and intentions, and similar statements concerning the Fund's anticipated future events, results, performance or expectations that are not historical facts. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "would", "expect", "intend", "estimate", "anticipate", "believe", "should", "plan", "continue", or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management. All forward-looking statements in this Management's Discussion and Analysis are qualified by these cautionary statements.

These forward-looking statements are not guarantees of future events or performance and, by their nature, are based on the Fund's current estimates and assumptions, which are subject to risks and uncertainties, including those described in this Management's Discussion and Analysis, which could cause actual events or results to differ materially from the forward-looking statements made in this Management's Discussion and Analysis. Those risks and uncertainties include, but are not limited to:

- changes in national and local business and economic conditions that may affect competition in the restaurant industry, changes in demographic trends, or changes in consumer preferences and discretionary spending patterns;
- availability and quality of raw materials;
- growth of the royalty fee and the impact on the royalty amount from the closure of Keg restaurants;
- the ability of franchisees' to generate sales and pay franchise fees and other amounts;
- dependence on key personnel;
- maintenance of strong intellectual property and brand equity;
- unexpected costs or liabilities related to changes in regulations governing alcoholic beverages, income or sales tax legislation, environmental matters or food-borne illnesses; and
- fluctuations in the foreign exchange rate between the Canadian and US dollar.

The foregoing list of factors is not exhaustive and should be considered in conjunction with the risks and uncertainties set out in KRL's Management's Discussion and Analysis for the 52 weeks ended December 27, 2020, which are available on SEDAR at www.sedar.com.

Material assumptions or factors that were applied in drawing a conclusion or making an estimate set out in the forward-looking information may include, but are not limited to:

- a stable pace of real estate development opportunities;
- absence of material changes in law;
- protection of the Keg Rights;
- continued access to financing by each of KRL and its franchisees;
- no unexpected closings of Keg restaurants that will have a material adverse affect on the royalty amount; and
- expectations related to future general economic conditions.

Although the forward-looking information contained in this Management's Discussion and Analysis is based upon what management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements. The forward-looking information contained in this document is current only as of the date of this document and reflects current expectations regarding future events and operating performance. Except as required by law, the Fund undertakes no obligation to publicly update, supplement or revise any forward-looking statement, whether as a result of new information, changing circumstances, future events or otherwise. Certain statements included in this Management's Discussion and Analysis may be considered "financial outlook" for purposes of applicable securities laws, and such financial outlook may not be appropriate for purposes other than this Management's Discussion and Analysis.

ADDITIONAL INFORMATION

Additional information about the Fund including the Fund's most recent annual information form is available on SEDAR at www.sedar.com.

UNITHOLDER INFORMATION

CORPORATE HEAD OFFICE

The Keg Royalties Income Fund
10100 Shellbridge Way
Richmond, BC V6X 2W7

BOARD OF TRUSTEES

C. C. Woodward
Tim Kerr

BOARD OF DIRECTORS AND OFFICERS OF THE KEG GP LTD., THE GENERAL PARTNER OF THE KEG RIGHTS LIMITED PARTNERSHIP

C. C. Woodward*
Chairman and Director
David Aisenstat
President and Director
Neil Maclean
Secretary, Treasurer and Director
Tim Kerr*
Director

* Audit Committee and Governance Committee Member

REGISTRAR AND TRANSFER AGENT

Computershare Trust Company of Canada

STOCK EXCHANGE LISTING

Toronto Stock Exchange: KEG.UN

INVESTOR ENQUIRIES

Neil Maclean

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Website: www.kegincomefund.com

THE KEG ROYALTIES INCOME FUND

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six months ended June 30, 2021 and 2020

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Expressed in thousands of dollars)

	Note	June 30, 2021 (unaudited)	December 31, 2020
ASSETS			
Current assets:			
Cash		\$ 2,448	\$ 3,009
Prepaid expenses and deposits		31	29
Royalty fee receivable from Keg Restaurants Ltd.	9	1,289	970
Interest on note receivable from Keg Restaurants Ltd.	9	351	362
		<u>4,119</u>	<u>4,370</u>
Note receivable from Keg Restaurants Ltd.		57,000	57,000
Intangible assets, Keg Rights	5	191,556	189,885
		<u>\$ 252,675</u>	<u>\$ 251,255</u>
LIABILITIES AND UNITHOLDERS' EQUITY			
Current liabilities:			
Accounts payable and accrued liabilities		\$ 185	\$ 182
Interest payable on term loan		31	32
Distributions payable to Fund unitholders		—	568
Distributions payable to Keg Restaurants Ltd.	9	707	622
Current income tax payable	8	48	213
		<u>971</u>	<u>1,617</u>
Distributions payable to Keg Restaurants Ltd.		68	50
Term loan, net of deferred financing charges	11	13,949	13,981
Deferred income taxes	8	2,560	2,528
Class C Partnership units		57,000	57,000
Exchangeable Partnership units	7	74,328	58,987
Unitholders' equity:			
Fund units		123,275	123,275
Retained earnings (accumulated deficit)		(19,476)	(6,183)
		<u>103,799</u>	<u>117,092</u>
		<u>\$ 252,675</u>	<u>\$ 251,255</u>

Subsequent events (note 12)

The accompanying notes are an integral part of these condensed consolidated financial statements.

Approved on behalf of the Board of Trustees

"C.C. Woodward"
C.C. Woodward, Trustee

"Tim Kerr"
Tim Kerr, Trustee

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Expressed in thousands of dollars, except unit and per unit amounts - unaudited)

	Note	Three months ended		Six months ended	
		June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Revenue:					
Royalty income.....	4	\$ 2,372	\$ 752	\$ 5,115	\$ 6,458
Interest income.....		1,066	1,064	2,120	2,134
		<u>3,438</u>	<u>1,816</u>	<u>7,235</u>	<u>8,592</u>
Expenses:					
General and administrative.....		(117)	(102)	(222)	(200)
Interest and financing fees.....		(94)	(94)	(187)	(232)
Amortization of deferred financing charges.....		(5)	(3)	(9)	(6)
		<u>(216)</u>	<u>(199)</u>	<u>(418)</u>	<u>(438)</u>
Profit before distributions, fair value gain (loss) and income taxes.....		3,222	1,617	6,817	8,154
Distributions recorded as interest:					
Class C Partnership units.....		(1,069)	(1,069)	(2,138)	(2,138)
Exchangeable Partnership units.....	7	(662)	(172)	(1,437)	(1,778)
		<u>(1,731)</u>	<u>(1,241)</u>	<u>(3,575)</u>	<u>(3,916)</u>
Profit before fair value gain (loss) and income taxes.....		1,491	376	3,242	4,238
Fair value gain (loss) on Exchangeable Partnership units.....	7	(6,619)	(4,524)	(13,670)	28,076
Profit (loss) before income taxes.....		<u>(5,128)</u>	<u>(4,148)</u>	<u>(10,428)</u>	<u>32,314</u>
Income tax expense:					
Current.....	8	(389)	(90)	(846)	(1,112)
Deferred.....	8	(16)	(172)	(32)	(33)
		<u>(405)</u>	<u>(262)</u>	<u>(878)</u>	<u>(1,145)</u>
Profit (loss) and comprehensive income (loss) for the period.....		<u>\$ (5,533)</u>	<u>\$ (4,410)</u>	<u>\$ (11,306)</u>	<u>\$ 31,169</u>
Weighted average Fund units outstanding.....		<u>11,353,500</u>	<u>11,353,500</u>	<u>11,353,500</u>	<u>11,353,500</u>
Weighted average diluted units outstanding.....		<u>16,406,416</u>	<u>16,115,836</u>	<u>16,406,416</u>	<u>16,115,836</u>
Basic earnings (loss) per Fund unit.....		<u>\$ (0.49)</u>	<u>\$ (0.39)</u>	<u>\$ (1.00)</u>	<u>\$ 2.75</u>
Diluted earnings (loss) per Fund unit.....		<u>\$ (0.49)</u>	<u>\$ (0.39)</u>	<u>\$ (1.00)</u>	<u>\$ 0.27</u>

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN UNITHOLDERS' EQUITY

(Expressed in thousands of dollars - unaudited)

	Note	Fund units	Retained earnings (accumulated deficit)	Unitholders' equity
Balance, January 1, 2020		\$ 123,275	\$ (21,636)	\$ 101,639
Profit and comprehensive income for the period		—	31,169	31,169
Distributions declared to Fund unitholders	6	—	(3,340)	(3,340)
Balance, June 30, 2020		<u>\$ 123,275</u>	<u>\$ 6,193</u>	<u>\$ 129,468</u>
Balance, January 1, 2021		\$ 123,275	\$ (6,183)	\$ 117,092
Loss and comprehensive loss for the period		—	(11,306)	(11,306)
Distributions declared to Fund unitholders	6	—	(1,987)	(1,987)
Balance, June 30, 2021		<u>\$ 123,275</u>	<u>\$ (19,476)</u>	<u>\$ 103,799</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Expressed in thousands of dollars - unaudited)

	Note	Three months ended		Six months ended	
		June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Cash provided by (used for):					
OPERATIONS:					
Profit (loss) for the period		\$ (5,533)	\$ (4,410)	\$ (11,306)	\$ 31,169
Items not involving cash:					
Amortization of deferred financing charges		5	3	9	6
Deferred income tax expense	8	16	172	32	33
Fair value loss (gain) on Exchangeable Partnership units	7	6,619	4,524	13,670	(28,076)
Distributions recorded as interest:					
Class C Partnership units		1,069	1,069	2,138	2,138
Exchangeable Partnership units	7	662	172	1,437	1,778
Changes in non-cash operating working capital:					
Royalty fee receivable from Keg Restaurants Ltd.		22	653	(319)	2,122
Prepaid expenses and deposits		39	26	(2)	(31)
Accounts payable and accrued liabilities		(51)	(44)	3	(139)
Interest and financing fees		94	94	187	232
Interest income		(1,066)	(1,064)	(2,120)	(2,134)
Current income tax expense	8	389	90	846	1,112
Interest receivable		1,078	1,076	2,131	2,146
Income taxes paid	8	(399)	—	(1,012)	(685)
		<u>2,944</u>	<u>2,361</u>	<u>5,694</u>	<u>9,671</u>
FINANCING:					
Distributions paid to Class C unitholder		(1,069)	(1,069)	(2,138)	(2,138)
Distributions paid to Exchangeable unitholder		(659)	(378)	(1,334)	(2,481)
Distributions paid to Fund unitholders	6	(1,192)	(1,192)	(2,554)	(4,414)
Deferred financing charges		(31)	—	(41)	—
Interest and financing fees paid		(94)	(105)	(188)	(250)
		<u>(3,045)</u>	<u>(2,744)</u>	<u>(6,255)</u>	<u>(9,283)</u>
Increase (decrease)		(101)	(383)	(561)	388
Cash, beginning of period		<u>2,549</u>	<u>2,835</u>	<u>3,009</u>	<u>2,064</u>
Cash, end of period		<u>\$ 2,448</u>	<u>\$ 2,452</u>	<u>\$ 2,448</u>	<u>\$ 2,452</u>
Non-cash transactions:					
Increase in intangible assets					
on Royalty Pool net sales roll-in	5, 7	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1,671</u>	<u>\$ 5,819</u>

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars - unaudited)

For the three and six months ended June 30, 2021 and 2020

1. ORGANIZATION AND NATURE OF BUSINESS:

The Keg Royalties Income Fund (the “Fund”) is an unincorporated open-ended limited purpose trust established under the laws of Ontario, with the authority to issue an unlimited number of trust units and is governed by the Declaration of Trust signed May 31, 2002 and as amended on December 20, 2010. The Fund is registered and domiciled in Canada and its principal business office is located at 10100 Shellbridge Way, Richmond, British Columbia.

The Fund was established to invest in The Keg Rights Limited Partnership (the “Partnership”), which owns the trademarks, trade names, operating procedures and systems and other intellectual property (collectively, the “Keg Rights”) used in connection with the operation of Keg steakhouse restaurants and bars.

The business of the Partnership is the ownership of the Keg Rights and through a Licence and Royalty Agreement (the “Licence and Royalty Agreement”) with Keg Restaurants Ltd. (“KRL”) to exploit the use of the Keg Rights and the collection of the royalty payable under the Licence and Royalty Agreement equal to 4% of gross sales of Keg restaurants included in a specific pool (the “Royalty Pool”). KRL’s principal activity is the operation and franchising of Keg steakhouse and bar restaurants in Canada and the United States.

Impact of Covid-19:

The Trustees of the Fund and Management of KRL began 2021 optimistic that the worst of the Covid-19 pandemic was behind us, and that life would soon return to some level of normalcy. The spread of Covid-19 variants resulted in new waves of transmission of the infection in the various markets in which KRL operates during the six months ended June 30, 2021, causing provincial and state governments to mandate restaurants to close or partially close dine-in operations. During the second quarter of 2021, dine-in operations began to reopen, resulting in 57 of KRL’s 106 restaurants being fully open for business as at June 30, 2021, offering both indoor and outdoor dining, where available, (subject to some minor capacity limitations, and social distancing requirements) while 49 restaurants remained effectively closed (due to severe mandated restrictions on operations). The 49 temporarily closed restaurants included 4 franchise restaurants located in Manitoba (due to a 25% capacity limitation on indoor dining), as well as 17 corporate restaurants, and 28 franchise restaurants located in Ontario (due to a complete restriction on indoor dining). These limitations and restrictions were somewhat relaxed subsequent to June 30, 2021 (note 12), and as of the Board of Trustees approval date for these financial statements (note 2(a)), all 106 restaurants are fully open for business, subject only to a 50% capacity limitation on indoor and outdoor dining at the 4 franchise restaurants located in the province of Manitoba.

The Fund has cash on hand of \$2,448,000, a positive working capital balance of \$3,148,000 and also has a \$1,000,000 operating facility which remains fully available for use. The Fund’s term loan is not due until July 4, 2022 (note 11).

The spread of new variants of Covid-19 could result in additional mandated restrictions, which could adversely impact sales at KRL’s restaurants and while the Covid-19 disruption is expected to be temporary in nature, there is significant uncertainty concerning the duration and potential adverse effects on KRL’s results from operations and cashflows due to Covid-19, and as a result, could adversely affect the royalty and ability of KRL to pay the royalty, the Make-whole Payments or interest on the note receivable from KRL.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars - unaudited)

For the three and six months ended June 30, 2021 and 2020

2. BASIS OF PREPARATION:

(a) Statement of compliance:

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board (“IASB”). These statements represent a condensed set of financial statements, and accordingly, do not include all of the information required for annual financial statements. These statements follow the same accounting policies and methods of their application as the most recent annual financial statements). These condensed consolidated interim financial statements should be read in conjunction with the Fund’s consolidated financial statements for the year ended December 31, 2020.

These condensed consolidated interim financial statements were authorized for issue by the Fund’s Board of Trustees on August 9, 2021.

(b) Functional and presentation currency:

These condensed consolidated interim financial statements have been prepared in Canadian dollars, which is also the Fund’s functional currency.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars, except unit and per unit amounts - unaudited)

For the three and six months ended June 30, 2021 and 2020

3. EARNINGS PER UNIT:

Basic earnings per unit calculations are based on the weighted average number of Fund units outstanding during the period. Diluted earnings per unit calculations are based on the weighted average number of Fund units and Exchangeable Partnership units outstanding during the period.

Diluted earnings per unit includes the Exchangeable Partnership units and is calculated by adjusting the weighted average number of Fund units outstanding to assume conversion of all potentially dilutive Fund units. For the purposes of the weighted average number of units outstanding, units are determined to be outstanding from the date they are issued and adjusted to be effective January 1 of each year on December 31 when the actual full-year performance of the new restaurants is known with certainty.

The following reconciles the basic profit to the diluted profit:

	Three months ended		Six months ended	
	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Profit (loss) for the period	\$ (5,533)	\$ (4,410)	\$ (11,306)	\$ 31,169
Distributions on Exchangeable Partnership units	662	172	1,437	1,778
Increase in current income tax expense	(179)	(46)	(388)	(480)
Fair value loss (gain) on				
Exchangeable Partnership units	6,619	4,524	13,670	(28,076)
Diluted profit for the period	<u>\$ 1,569</u>	<u>\$ 240</u>	<u>\$ 3,413</u>	<u>\$ 4,391</u>
Weighted average number of:				
Fund units	11,353,500	11,353,500	11,353,500	11,353,500
Exchangeable Partnership units	5,052,916	4,762,336	5,052,916	4,762,336
Weighted average number of units	<u>16,406,416</u>	<u>16,115,836</u>	<u>16,406,416</u>	<u>16,115,836</u>
Basic earnings (loss) per Fund unit	<u>\$ (0.49)</u>	<u>\$ (0.39)</u>	<u>\$ (1.00)</u>	<u>\$ 2.75</u>
Diluted earnings (loss) per Fund unit	<u>\$ (0.49)</u>	<u>\$ (0.39)</u>	<u>\$ (1.00)</u>	<u>\$ 0.27</u>

For the three months ended June 30, 2021, the three months June 30, 2020 and the six months ended June 30, 2020, the Exchangeable Partnership units are anti-dilutive. Accordingly, the fully diluted earnings (loss) per Fund unit equals the basic earnings (loss) per Fund unit for these periods.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars – unaudited)

For the three and six months ended June 30, 2021 and 2020

4. ROYALTY POOL:

Annually, on January 1, the Royalty Pool is adjusted to include the gross sales from new Keg restaurants that have opened on or before October 2 of the prior year, less gross sales from any Keg restaurants that have permanently closed during the prior year. In return for adding these net sales to the Royalty Pool, KRL receives the right to indirectly acquire additional Fund units (the “Additional Entitlement”). The Additional Entitlement is determined based on 92.5% of the net royalty revenue added to the Royalty Pool, divided by the yield of the Fund units, divided by the weighted average unit price of the Fund units. KRL receives 80% of the estimated Additional Entitlement initially, with the balance received on December 31 each year when the actual full year performance of the new restaurants is known with certainty.

The royalty payment from KRL to the Partnership is four percent of system sales for such period reported by Keg restaurants in a specific royalty pool (the “Royalty Pool”) plus a make-whole payment, if required by a restaurant closure, based on four percent of lost system sales. System sales for any period and for any Keg restaurant located in Canada and the United States, as defined in the Licence and Royalty Agreement, means the gross sales by such Keg restaurants for such period.

On December 21, 2020, KRL and the Fund agreed to defer the December 25, 2020 Additional Entitlement (the “Final Adjustment Date”) for the January 1, 2020 roll-in of new restaurant sales, and the related issuance of any additional Exchangeable units to KRL, from December 25, 2020 until December 25, 2022. The actual sales of the new restaurants added to the Royalty Pool on January 1, 2020, were materially below long term estimates due to the Covid-19 pandemic (note 1). The five new restaurants added to the Royalty Pool on January 1, 2020, were closed for a total of 73 weeks (or 28% of the sales determination period) with estimated lost sales of approximately \$13,433,000. The Final Adjustment Date has therefore been deferred until such time as the sales of these new restaurants have normalized, and better represent the long-term prospects. KRL and the Fund have further agreed, that should the impact of the Covid-19 crisis continue to negatively affect restaurant sales in 2021, that the Final Adjustment Date for the January 1, 2021 roll-in of new restaurant sales shall also be deferred until December 25, 2022.

Management of KRL and the Trustees of the Fund have currently agreed that the sales determination period to be used for the January 1, 2020 roll-in (and the January 1, 2021 roll-in if necessary) shall be the 52-week period ending September 25, 2022. For financial reporting purposes IFRS 2, Share-based Payment (“IFRS 2”) obligates KRL to estimate the number of Exchangeable units it would have received on December 25, 2020 (but effective January 1, 2020) based on an estimate of new store sales added to the Royalty Pool on January 1, 2020, and report in the financial statements as if these notional Exchangeable units had been issued. IFRS 2 requires KRL to report the fair value of these notional Exchangeable units in the statements of financial position, and the investment income attributable to these units, and any non-cash gain or loss on the fair value adjustment of these units, at each period end date, in the statements of income or loss. No cash distributions will be paid to KRL on these notional Exchangeable units such time as the final sales determination is made, and the Exchangeable units are issued to KRL on December 25, 2022. At such time, distributions will be paid on these units as if they were issued on January 1, 2020.

The total number of Keg restaurants included in the Royalty Pool increased from the 80 Keg restaurants in existence on March 31, 2002, to 106 as of December 31, 2020. Seventy-six new Keg restaurants that opened during the period from April 1, 2002 through October 2, 2019, with annual gross sales of \$397,800,927 were added to the Royalty Pool. Fifty-six permanently closed Keg restaurants with annual sales of \$158,723,020 were removed from the Royalty Pool. This resulted in a net increase in Royalty Pool sales of \$239,077,907 annually and KRL receiving a cumulative Additional Entitlement equivalent to 7,144,995 Fund units as of December 31, 2020.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars – unaudited)

For the three and six months ended June 30, 2021 and 2020

4. ROYALTY POOL (CONTINUED):

On January 1, 2021, an estimated \$7,268,000 in annual net sales were added to the Royalty Pool. Two new restaurants that opened during the period from October 3, 2019 through October 2, 2020, with estimated gross sales of \$12,160,000 annually, were added to the Royalty Pool. Two permanently closed Keg restaurants with annual sales of \$4,892,000 were removed from the Royalty Pool. The total number of restaurants in the Royalty Pool remained at 106. The pre-tax yield of the Fund units was determined to be 12.88% calculated using a weighted average unit price of \$8.27.

As a result of the contribution of the additional net sales to the Royalty Pool, and assuming 100% of the estimated Additional Entitlement is received, KRL's Additional Entitlement will be equivalent to 252,471 Fund units, being 1.53% of the Fund units on a fully diluted basis. On January 1, 2021, KRL received 80% of this entitlement, representing the equivalent of 201,977 Fund units, being 1.23% of the Fund units on a fully diluted basis. KRL will also receive a proportionate increase in monthly distributions from the Partnership. Including the initial portion of the Additional Entitlement described above, KRL will effectively own the equivalent of 5,052,916 Fund units, representing 30.80% of the Fund units on a fully diluted basis. The balance of the Additional Entitlement will be adjusted on December 25, 2022 [KG1] to be effective January 1, 2021, once the actual performance of the new restaurants has been confirmed. If KRL were to receive 100% of the estimated Additional Entitlement for 2021, KRL will effectively own the equivalent of 5,103,410 Fund units, representing 31.01% of the Fund units on a fully diluted basis.

KRL and the Fund have agreed, that the sales determination period and the Final Adjustment Date for the January 1, 2021 roll-in of new restaurant sales shall be deferred until the 52 weeks ended September 25, 2022 and December 25, 2022, respectively, to be effective January 1, 2021.

There were no restaurant closures from January 1 to June, 2021 that required a make-whole payments (January 1 to June 30, 2020 – two permanent closures).

One new corporate restaurant was opened subsequent to October 2, 2020 and will be added to the Royalty Pool on January 1, 2022.

Royalty income was calculated as follows:

	Three months ended		Six months ended	
	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Restaurants in Royalty Pool	106	106	106	106
Royalty Pool system sales	\$ 59,298	\$ 18,194	\$ 127,873	\$ 160,847
Royalty income at 4% of system sales reported above	2,372	728	5,115	6,434
Make-whole payment, based on 4% of lost system sales	—	24	—	24
Total royalty income	<u>\$ 2,372</u>	<u>\$ 752</u>	<u>\$ 5,115</u>	<u>\$ 6,458</u>

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars, except unit and per unit amounts - unaudited)

For the three and six months ended June 30, 2021 and 2020

5. INTANGIBLE ASSETS:

On May 31, 2002, the Partnership acquired the Keg Rights from KRL for \$113,546,820 of which \$30,487,380 was paid in cash, \$9,059,440 was paid by the issuance of 905,944 Class A Partnership units (“Class A Units”), \$17,000,000 was paid by the issuance of 3,376,700 Class B Partnership units (“Class B units”) and \$57,000,000 was paid by the issuance of 5,700,000 Class C units (“Class C units”). Concurrent with the sale of the Keg Rights, the Partnership granted KRL a licence to use the Keg Rights for a period of 99 years. As consideration, KRL pays the Partnership a royalty of four percent of system sales reported by the Keg restaurants included the Royalty Pool (note 4).

The Fund has adopted a policy of accounting for the Additional Entitlement of Class B units and Class D Partnership units (“Class D units”) based on the fair value of these units at the date of determination which results in an increase in intangible assets and in the Exchangeable Partnership unit liability. The value of the Keg Rights increased by \$1,671,000 as a result of the January 1, 2021 Additional Entitlement (January 1, 2020 Additional Entitlement – \$5,819,000).

6. DISTRIBUTIONS ON FUND UNITS:

	Three months ended		Six months ended	
	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Distributions declared to Fund unitholders.....	\$ 1,192	\$ 1,192	\$ 2,554	\$ 3,340
Weighted average Fund units outstanding.....	<u>11,353,500</u>	<u>11,353,500</u>	<u>11,353,500</u>	<u>11,353,500</u>
Distributions declared per unit.....	<u>\$ 0.10</u>	<u>\$ 0.11</u>	<u>\$ 0.22</u>	<u>\$ 0.29</u>

Annually, two distributions are expected to be declared during the first quarter, three distributions in each of the second and third quarters and four distributions in the fourth quarter. This is done to ensure that the distribution based on December KRL Royalty Pool system sales, which is paid the following month in January, is recorded in the period it was earned for income tax purposes. The determination to declare and make payable distributions from the Fund are at the discretion of the Board of Trustees of the Fund and until declared payable, the Fund has no requirement to pay cash distributions to Fund unitholders.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars, except unit and per unit amounts - unaudited)

For the three and six months ended June 30, 2021 and 2020

7. EXCHANGEABLE PARTNERSHIP UNITS:

KRL has the following Exchangeable Partnership units that are exchangeable into Fund units:

		June 30, 2021	
	Foot Note	Total number of Exchangeable Partnership units	Fair Value
Class A Partnership units.....	(i)	905,944	\$ 13,326
Class B Partnership units.....	(ii)	176,700	2,599
Class D Partnership units.....	(iii)	3,970,272	58,403
		5,052,916	\$ 74,328
		December 31, 2020	
	Foot Note	Total number of Exchangeable Partnership units	Fair Value
Class A Partnership units.....	(i)	905,944	\$ 11,016
Class B Partnership units.....	(ii)	176,700	2,149
Class D Partnership units.....	(iii)	3,768,295	45,822
		4,850,939	\$ 58,987

The Exchangeable Partnership units are presented in the Fund's financial statements as a financial liability and measured at fair value. Changes in fair value are recognized in profit or loss in the period in which they occur. The fair value of the Exchangeable Partnership units is determined by using Level 2 inputs being the closing market price of the Fund units on the Toronto Stock Exchange at the respective reporting date as Exchangeable Partnership units have similar distribution and voting rights as the Fund units. The closing unit price as at June 30, 2021 was \$14.71 (December 31, 2020 – \$12.16).

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars, except unit amounts - unaudited)

For the three and six months ended June 30, 2021 and 2020

7. EXCHANGEABLE PARTNERSHIP UNITS (CONTINUED):

The components of the change in balances in the Exchangeable Partnership unit liability for the six month periods are as follows:

	Total number of Exchangeable Partnership units	Fair Value
Exchangeable Partnership units, January 1, 2021.....	4,850,939	\$ 58,987
January 1 initial estimate of Class D unit entitlement (80%).....	201,977	1,671
Fair value adjustment.....	—	13,670
	<u>5,052,916</u>	<u>\$ 74,328</u>
Fair value of Exchangeable Partnership units, June 30, 2021.....		
	Total number of Exchangeable Partnership units	Fair Value
Exchangeable Partnership units, January 1, 2020.....	4,407,924	\$ 67,309
January 1 initial estimate of Class D unit entitlement (80%).....	354,412	5,819
Fair value adjustment.....	—	(28,076)
	<u>4,762,336</u>	<u>\$ 45,052</u>
Fair value of Exchangeable Partnership units, June 30, 2020.....		

Pursuant to the declaration of trust, the holders (other than the Fund or its subsidiaries) of the Class A units, Class B units and Class D units are entitled to vote in all votes of Fund unitholders as if they were holders of the number of Fund units they would receive if Class A, entitled Class B and Class D units were exchanged into Fund units as of the record date of such votes, and will be treated in all respects as Fund unitholders for the purpose of any such votes.

- (i) The Class A units are entitled to a preferential proportionate distribution equal to the distribution on the Class C units, multiplied by the number of Class A units divided by the number of LP Partnership units (“LP units”) issued and outstanding. The Keg Holdings Trust, a wholly owned subsidiary of the Fund, holds all of the 8,153,500 LP units issued and outstanding at June 30, 2021. In addition, the Class A units receive a residual distribution proportionately with the Class B units, Class D units, LP units and general partnership units (“GP units”) relative to the aggregate number of each class issued and outstanding (or in the case of the Class B units and Class D units, the number issued and outstanding multiplied by the Class B and Class D current distribution entitlement, respectively). Class A units are exchangeable for Fund units on the basis of one Class A unit for one Fund unit and represent KRL’s initial 10% effective ownership of the Fund prior to the entitlement of Class B and Class D units.
- (ii) The Class B units were issued to KRL in return for adding net sales from new Keg restaurants to the Royalty Pool and are entitled to a preferential proportionate distribution and a residual distribution based on the incremental royalty paid to the Partnership. The distribution entitlements of the Class B units were adjusted annually on January 1 until the January 1, 2008 roll-in when the Class B Termination Date was reached and the last of the Class B units became entitled. Class B units held by KRL are exchangeable for Fund units on the basis of one Class B unit for one Fund unit. Class B units held by KRL receive a distribution entitlement.
- (iii) The Class D units were issued to KRL in return for adding net sales from new Keg restaurants to the Royalty Pool and are entitled to a preferential proportionate distribution and a residual distribution based on the incremental royalty paid to the Partnership. The distribution entitlements of the Class D units are adjusted annually on January 1. Class D units held by KRL are exchangeable for Fund units on the basis of one Class D unit for one Fund unit and receive the same distribution entitlement as the Class B units.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars - unaudited)

For the three and six months ended June 30, 2021 and 2020

8. INCOME TAXES:

The Fund is subject to tax at a rate of 27.0% for the 2020 and later taxation years.

The components of income tax expense are as follows:

	Three months ended		Six months ended	
	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Current income tax expense	\$ (389)	\$ (90)	\$ (846)	\$ (1,112)
Deferred income tax recovery (expense)	(16)	(172)	(32)	(33)
	<u>\$ (405)</u>	<u>\$ (262)</u>	<u>\$ (878)</u>	<u>\$ (1,145)</u>

Total cash income taxes paid during the respective periods are as follows:

	Three months ended		Six months ended	
	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Income tax installment payments related to the current fiscal year	\$ (399)	\$ —	\$ (799)	\$ (685)
Income tax refund related to prior years	—	—	(213)	—
	<u>\$ (399)</u>	<u>\$ —</u>	<u>\$ (1,012)</u>	<u>\$ (685)</u>

The tax effect of the temporary difference that gives rise to the deferred income tax liability is as follows:

	June 30, 2021	December 31, 2020
Deferred income tax liability:		
Temporary difference related to the Keg Rights	\$ 2,560	\$ 2,528
Deferred income tax liability	<u>\$ 2,560</u>	<u>\$ 2,528</u>

The deferred income tax liability arises mainly as a result of the Fund recording, in the current period, its cumulative share of the temporary differences between the accounting and tax bases of the Keg Rights, owned by the Partnership, generated since inception of the Fund.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars - unaudited)

For the three and six months ended June 30, 2021 and 2020

9. RELATED PARTY TRANSACTIONS AND BALANCES:

KRL is considered to be a related party of the Fund by virtue of common directors of KRL and The Keg GP Ltd., the General Partner of the Partnership and Administrator of the Fund. The Fund has entered into an administrative agreement with its subsidiary, the Partnership, whereby the Partnership will provide, or arrange for the provision of, services required in the administration of the Fund. In turn, the Partnership has arranged for certain of these services to be provided by KRL in its capacity as a partner of the Partnership. KRL provided these services at no cost to the Partnership or the Fund.

The following is a summary of the balances due to and due from KRL:

	June 30, 2021	December 31, 2020
Royalty fee receivable, including GST/HST.....	\$ 1,289	\$ 970
Interest on note receivable from KRL.....	351	362
Due from KRL.....	<u>\$ 1,640</u>	<u>\$ 1,332</u>

The above amounts were received from KRL when due, subsequent to the end of the above periods to facilitate the following month's distribution to Fund unitholders.

	June 30, 2021	December 31, 2020
Distributions payable to KRL.....	<u>\$ 707</u>	<u>\$ 622</u>

The above amounts were paid to KRL when due, subsequent to the end of the periods above.

	June 30, 2021	December 31, 2020
Long-term distributions payable to KRL.....	<u>\$ 68</u>	<u>\$ 50</u>

These distributions will be paid to KRL once the final sales determination is made, and the actual Class D units are issued to KRL on December 25, 2022, to be effective January 1, 2020 (note 7(iii)).

The Fund received royalty income with respect to the licence and royalty agreement between KRL and the Partnership. The Fund recorded royalty income of \$2,372,000 for the quarter ended June 30, 2021 (quarter ended June 30, 2020 – \$752,000) and received royalty income of \$5,115,000 for the six months ended June 30, 2021 (six months ended June 30, 2020 – \$6,458,000).

During the quarter ended June 30, 2021, the Fund received \$1,066,000 in interest income on the Keg Loan (quarter ended June 30, 2020 – \$1,063,000) and received \$2,120,000 during the six months ended June 30, 2021 (six months ended June 30, 2020 – \$2,126,000). These amounts may differ from interest income reported in the condensed consolidated statements of comprehensive income (loss) due to interest received on cash balances.

The Fund also records distributions to KRL on the Exchangeable and Class C units of the Partnership that KRL owns. During the quarter ended June 30, 2021, the Fund recorded distributions to KRL of \$662,000 and \$1,069,000, respectively (quarter ended June 30, 2020 – \$172,000 and \$1,069,000, respectively) and during the six months ended June 30, 2021, the Fund recorded distributions to KRL of \$1,437,000 and \$2,138,000, respectively (six months ended June 30, 2020 – \$1,778,000 and \$2,138,000, respectively).

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars - unaudited)

For the three and six months ended June 30, 2021 and 2020

10. FINANCIAL INSTRUMENTS:

The Fund must classify fair value measurements according to a hierarchy that reflects the significance of the inputs used in performing such measurements. The Fund's fair value hierarchy comprises the following levels:

- Level 1 – quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions occur in sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 – pricing inputs are other than quoted in active markets included in Level 1. Prices in Level 2 are either directly or indirectly observable as of the reporting date.
- Level 3 – valuations in this level are those with inputs for the asset or liability that are not based on observable data.

The fair value of the Exchangeable Partnership unit liability is determined using Level 2 inputs and measured on a recurring basis.

The following table presents the carrying amounts of each category of financial assets and liabilities:

	June 30, 2021	December 31, 2020
Financial assets:		
Amortized cost:		
Cash.....	\$ 2,448	\$ 3,009
Royalty fee receivable from Keg Restaurants Ltd.....	1,289	970
Interest on note receivable from Keg Restaurants Ltd.....	351	362
Note receivable from Keg Restaurants Ltd.....	57,000	57,000
	<u>\$ 61,088</u>	<u>\$ 61,341</u>
Financial liabilities:		
Amortized cost:		
Accounts payable and accrued liabilities.....	\$ 185	\$ 182
Interest payable on term loan.....	31	32
Distributions payable to Fund unitholders.....	—	568
Distributions payable to Keg Restaurants Ltd.....	707	622
Long-term distributions payable to Keg Restaurants Ltd.....	68	50
Term loan, net of deferred financing charges.....	13,949	13,981
Class C Partnership units.....	57,000	57,000
Fair value through profit or loss:		
Exchangeable Partnership units.....	74,328	58,987
	<u>\$ 146,268</u>	<u>\$ 131,422</u>

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Tabular amounts expressed in thousands of dollars - unaudited)

For the three and six months ended June 30, 2021 and 2020

11. BORROWINGS:

(a) Term loan:

The Fund has a \$14,000,000 term loan with a syndicate of Canadian Chartered banks. This facility bears interest at prime plus 0.25%, requires monthly interest only payments and is secured by a general security agreement over the assets of the Fund.

On June 25, 2021 the maturity date of this loan was extended from July 4, 2022 to June 30, 2024. The amendment was not considered a substantial modification of debt.

The term loan is presented net of \$51,000 in deferred financing charges at June 30, 2021 (December 31, 2020 – \$19,000).

(b) Operating line of credit:

The Partnership also has a \$1,000,000 demand operating facility with KRIF's banking syndicate. This facility bears interest at prime plus 0.25% and is secured by a general security agreement over the assets of the Partnership, an assignment of the royalty earned under the Licence and Royalty Agreement and a guarantee from KRL. As at June 30, 2021, the entire \$1,000,000 remains available for use.

On June 25, 2021 the maturity date of this operating line of credit was extended from July 4, 2022 to June 30, 2024. The amendment was not considered a substantial modification of debt.

The term loan is held by KHT and is subject to certain financial covenants, including minimum equity amounts in both KHT and the Partnership and a minimum cash flow level, defined as profit (loss) before interest, change in fair value adjustment, taxes, depreciation and amortization ("EBITDA"). In order to ensure the Fund remains in compliance with its debt covenants during the Covid-19 disruption period, on December 22, 2020 and again on June 25, 2021, the Fund amended its re-stated credit agreement with its Canadian banking syndicate. The amendment revises the EBITDA covenant until December 31, 2021, and compliance of this amended covenant is tested on a quarterly basis. As at June 30, 2021, the Fund is in compliance with all covenants associated with these facilities, and based on financial projections for the next twelve months, the Fund expects to remain in compliance with all covenants associated with its banking facilities.

12. SUBSEQUENT EVENTS:

On July 9, 2021, the province of Ontario announced that effective July 16, 2021, restaurants would be allowed to re-open for indoor dining. As a result, 45 restaurants in Ontario fully re-opened for business, consisting of 17 corporate restaurants, and 28 franchise restaurants.

On July 14, 2021, the province of Manitoba announced that effective July 17, 2021, capacity restrictions at restaurants for indoor dining would be increased from the existing level of 25% to 50%. As a result, all 4 franchise restaurants located in Manitoba re-opened for business.